



CHEMICAL MARKETPLACES REPORT 2020

Where to buy and sell chemicals online in 2020
chembid's global directory for digital chemical marketplaces



ABOUT CHEMBID'S MARKETPLACES REPORT

chembid's Chemical Marketplaces Report is a **directory for digital chemical marketplaces**. As the world's largest metasearch engine for chemicals and plastics, chembid merges offers from global marketplaces and online shops. chembid has now used its knowledge of the chemical marketplace landscape to provide a comprehensive report.

The report gives you an overview of online platforms on which chemicals are traded. Thanks to standardized criteria, the report enables a clear comparison between the different platforms. You can also use it as a decision-making basis for planning your online sales.

In chembid's Report, you can find marketplaces specialized in chemicals as well as cross-industry marketplaces from all over the world. In an additional section you will also get an overview of online B2B platforms with different business models than marketplaces, e.g. focus on product information or e-auction platforms.



Are you interested in a targeted advertising opportunity? Place an ad in chembid's future reports! We would be pleased to provide further information. Please feel free to contact us: premium@chembid.com

CRITERIA

- > **Type of marketplace/ platform:** Is the marketplace generalist (cross-industry) or specialized on chemical products? Is the platform a marketplace or another type of platform (e-auction platform, chemical database/directory)?
- > **Type of chemical products:** Does the marketplace offer various chemical products or is it specialized on a certain category of chemical products?
- > **Additional services:** Which additional services does the marketplace offer?
- > **Business model/ paid services:** How does the marketplace generate revenue?
- > **Buying options:** Can sellers purchase directly, on request or via both options?
- > **Contracting parties:** Which parties are involved in the sales contract?
- > **Price access:** Does the marketplace allow access to product prices?
- > **Access to supplier information:** Does the marketplace allow access to supplier information?
- > **Languages:** In which languages is the marketplace available?
- > **Miscellaneous:** What other aspects have been noticed?

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CHEMICAL MARKETPLACES DIRECTORY

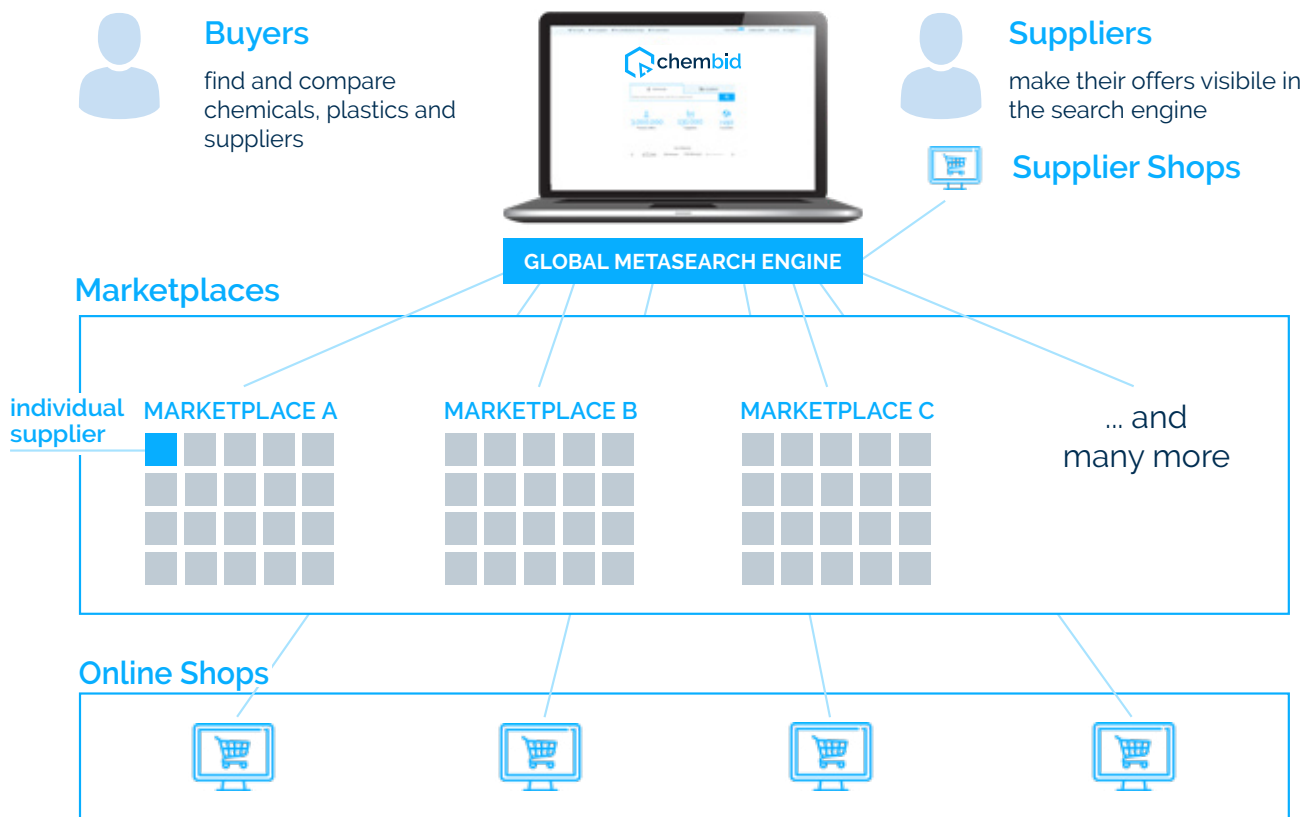
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ABOUT CHEMBID

CHEMBID - THE WORLD'S LARGEST SEARCH ENGINE FOR THE CHEMICALS AND PLASTICS BUSINESS

With currently over 3.5 million offers from more than 140,000 supplier shops (status: November 2019), chembid is an innovative interface for the commercial chemicals and plastics business. On chembid, the offers for chemicals and plastics are bundled, processed uniformly and made quickly and easily accessible for platform users.

The metasearch engine collects offers from global marketplaces and online shops, and makes them quickly and easily comparable for buyers. After finding the most suitable offer, the transactions are processed via the corresponding marketplace or shop.



ADVANTAGES OF CHEMBID

ADVANTAGES FOR BUYERS

- ✓ wide range of chemicals and plastics covering offers from various marketplaces worldwide
- ✓ find product offerings anytime and anywhere conveniently over the Internet
- ✓ request offers and make purchases in minutes
- ✓ use intelligent filters for a quick and transparent comparison between offers
- ✓ search is free of charge
- ✓ get market insights and price information

ADVANTAGES FOR SUPPLIERS

- ✓ distribute your product offerings for free
- ✓ increase sales as thousands of buyers access the chembid search engine everyday
- ✓ acquire new customers quickly and easily
- ✓ save resources of running your own webshop
- ✓ benefit from a new and modern marketing channel
- ✓ increase your brand awareness

ADVANTAGES FOR MARKETPLACES AND ONLINE SHOPS

- ✓ increase worldwide visibility of your marketplace/online shop in just a few steps
- ✓ reach thousands of potential buyers and sellers worldwide
- ✓ acquire new customers quickly and easily to increase your sales or the sales of your marketplace customers
- ✓ connect to chembid search engine for free
- ✓ connecting your marketplace or shop does not require extensive technical knowledge or programming skills



Are you interested in connecting your online shop/marketplace with chembid? [Contact us now >](#)

CHEMBID SERVICES

CHEMBID PRICE TREND

chembid publishes **price information for various chemical products** monthly. You will receive information on the price development of selected raw materials, commodities and specialty chemicals. The listed price indications are intended to **help you find your way when buying chemicals**.

The chembid Price Trend is published **monthly at present for both the European and Chinese chemical markets**. The number of chemicals included in the trend is continuously expanding with additional raw materials, commodities and specialty chemicals.

- ✓ monthly price update
- ✓ free, quick and easy access via the chembid user account
- ✓ steadily growing number of chemical prices
- ✓ price comparison tool as orientation for purchasing and selling
- ✓ regular announcements via the chembid newsletter

[Check out chembid Price Trend now >](#)



PRODUCT	PRICE
Acetic Acid 60%	€ 752.00
Acetone	€ 489.00
Citric Acid 50%	€ 521.00
Ethanol 99%	€ 595.00
Phosphoric Acid 85%	€ 798.00
Formic Acid 75%	€ 499.00

CHEMBID PRO SUPPLIER

AVAILABLE FROM
JANUARY 2020

For selected customers, chembid offers an **exclusive service package** to maximize the digital reach and visibility on chembid.com and present your company as well as your offers in **special and eye-catching** ways.

Service package includes:

- ✓ **Verified Supplier:** Receive the chembid badge and create trust on the buyer side as verified supplier!
- ✓ **Branded Meta Profiles:** Differentiate from the competition with your individualized company page and provide the users valuable additional information!
- ✓ **Product and market reports:** Use exclusive market insights to expand and optimize your business!
- ✓ **Product Ads:** Draw attention to your products and reach a large number of new potential customers using chembid Product Ads!
- ✓ **Price Reports:** Use exclusive price information for your chemicals business!
- ✓ **Sponsored Content Package:** Reach potential new customers and interested parties via all channels of the chembid universe!



[Click here to become a PRO Supplier >](#)

CHEMBID ADVERTISING OPPORTUNITIES

- ✓ boost online presence
- ✓ increase brand awareness
- ✓ acquire new leads

CHEMBID BANNER ADS

Another advertising opportunity on chembid is our **attention-grabbing placed banners**. They are displayed **on search result pages** and are seen by thousands of users every month who search on chembid.com for chemicals or plastics. **Country specific targeting** allows you to address your sales area.

Place banner ads to **directly reach B2B buyers** of chemicals and plastics. The banner spaces are particularly interesting for building your company's brand and image. It enables **advertising opportunities for services related to the chemicals and plastics market**, such as packaging, warehousing, logistics, financing, trade fairs, etc.

- ✓ place in an attention-grabbing position on all search result pages
- ✓ address directly prospective buyers
- ✓ reach thousands of users every month
- ✓ save resources due to targeted approach of buyers in the search/ purchasing process
- ✓ particularly suitable for services relating to the chemicals and plastics market



CHEMBID PRODUCT ADS

With our Product Ads, you **place your product in a particularly eye-catching position** among the first five search results. If a user searches for the advertised product on chembid.com, your offer will appear **ahead the organic results of the competitors** (flagged as an ad).

The Ad Manager allows you to place ads **for products from all marketplaces and online shops that can be found** via chembid search engine. You can maximize the visibility of your offers among numerous others. The use of the Ad Manager is simple and possible without prior knowledge.

- ✓ maximized visibility of your product offerings or those of your customers
- ✓ product is displayed above the organic search results of the competitors
- ✓ precise control through selection of target areas (targeting)
- ✓ easy creating and editing of product ads
- ✓ continuous performance review by using key figures (e. g. impressions, clicks)



[Learn more about advertising on chembid >](#)

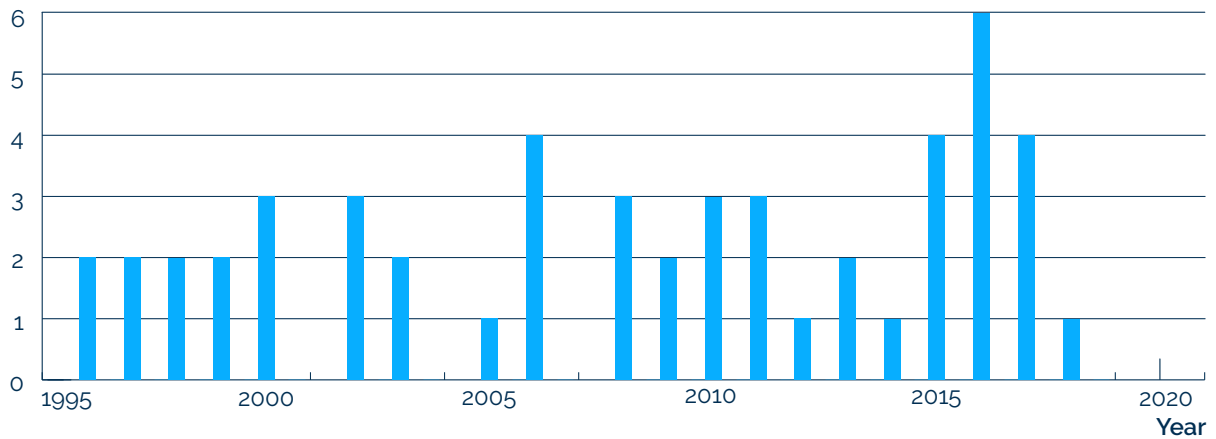
CHEMICAL MARKETPLACES



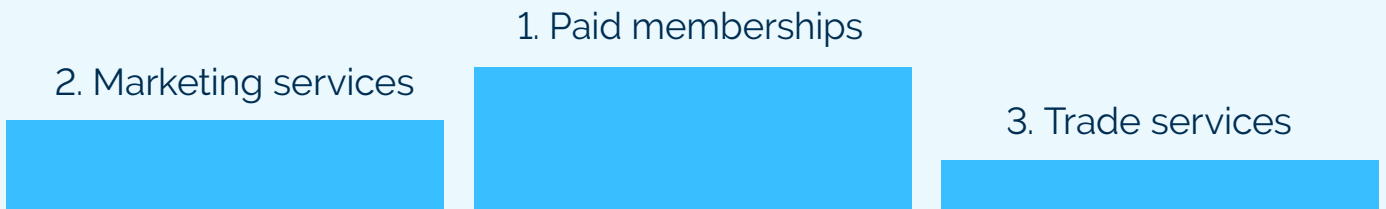
STATISTICS

NUMBER OF FOUNDED CHEMICAL MARKETPLACES PER YEAR

Number of founded marketplaces

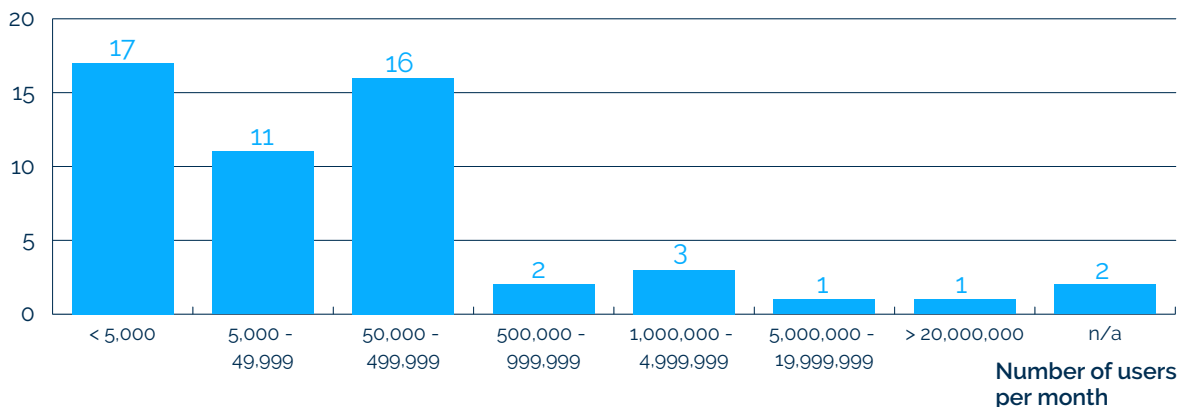


RANKING OF MONETARIZATION MODELS

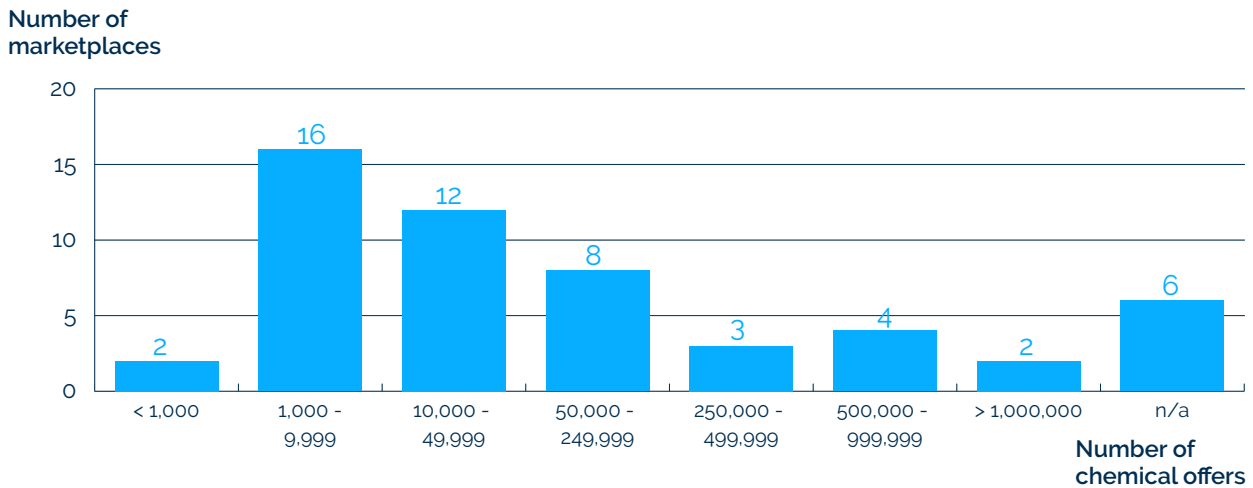


CLASSIFICATION OF MARKETPLACES REGARDING NUMBER OF MONTHLY USERS

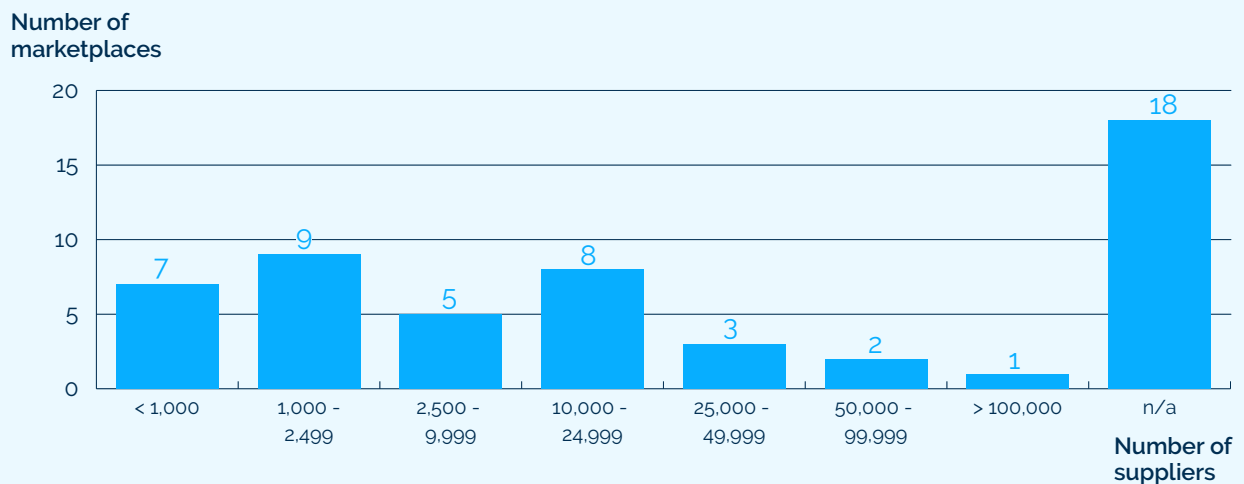
Number of marketplaces



CLASSIFICATION OF MARKETPLACES REGARDING NUMBER OF CHEMICAL OFFERS



CLASSIFICATION OF MARKETPLACES REGARDING NUMBER OF SUPPLIERS



SUMMARY

MOST CHEMICAL
MARKETPLACES WERE
FOUNDED IN

2016

MOST CHEMICAL
MARKETPLACES OFFER UP TO

10,000

PRODUCTS

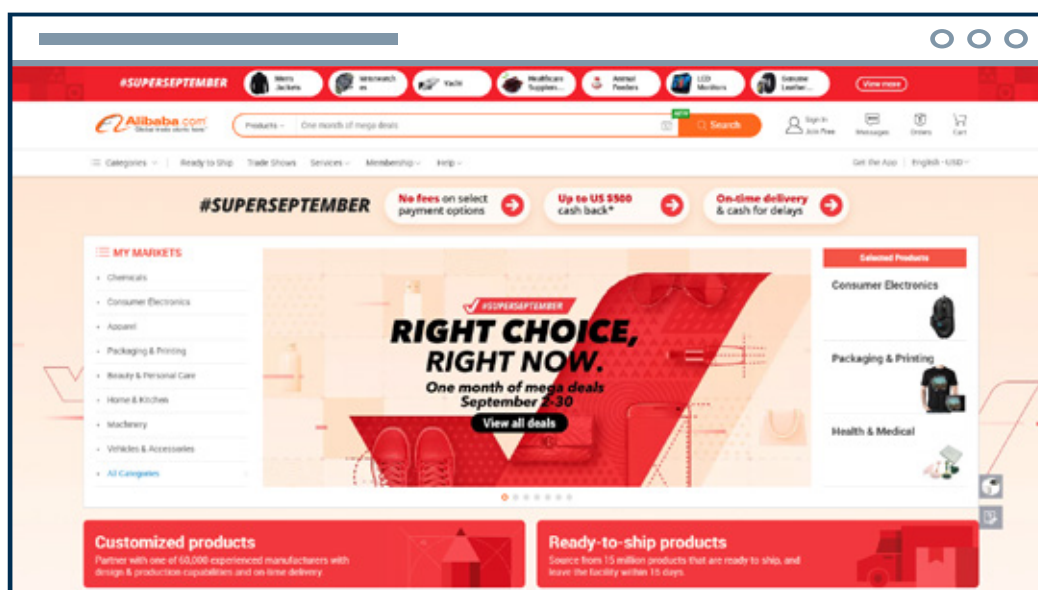
MOST CHEMICAL
MARKETPLACES OFFER
PRODUCTS FROM UP TO

2,500

SUPPLIERS



Founded in	2009	Place of business	Guangfeng, China
Operator	n/a		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 390,000	Approx. number of chemical suppliers	> 20,000
Additional services	lead matching, search of chemical information, possibility to post buy and sell offers, company showroom, enterprise authentication	Business model/ paid services	3 levels of premium membership
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	with the free membership, listing up to 10 products is possible		



Founded in	1999	Place of business	Hangzhou, China
Operator	Alibaba Group		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 500,000	Approx. number of chemical suppliers	> 10,000
Additional services	buyer verification incl. trade and transaction data of potential trade partners, search by regions, instant messenger, possibility to post buying requests, pay later service	Business model/ paid services	2 levels of premium supplier membership, advertising (PPC, keyword advertising), production monitoring & inspection services, logistics services
Buying options	partly available	Contracting parties	buyer-seller
Price access	yes	Access to supplier information	yes
Languages (Abbr.)	DE, EN, ES, FR, HI, ID, IT, JA, KO, NL, PT, SL, TH, TR, VI	Approx. users per month (status: September 2019)	100,000,000 - 120,000,000
Miscellaneous	offers a smartphone app and a chrome extension for capturing products, displayed prices are price ranges, posting up to 50 products is free of charge		

All information is supplied without guarantee.



Founded in	2016	Place of business	Mumbai, India
Operator	Chargen Life Sciences LLP		
Type of marketplace	specialized	Type of chemical products	specialized on laboratory consumables & equipment, life science products, diagnostic kits, medical supplies
Approx. number of chemical offers	> 30,000	Approx. number of chemical suppliers	> 50
Additional services	deals of the day, side-by-side product comparison, category search by application, shipping service	Business model/ paid services	advertising (e. g. branded stores, features products, display advertising)
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-marketplace
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	7,000 - 10,000
Miscellaneous	offers a blog		

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Ad



 **TankContainerFinder.com**
The logistic matchmaker

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Ad

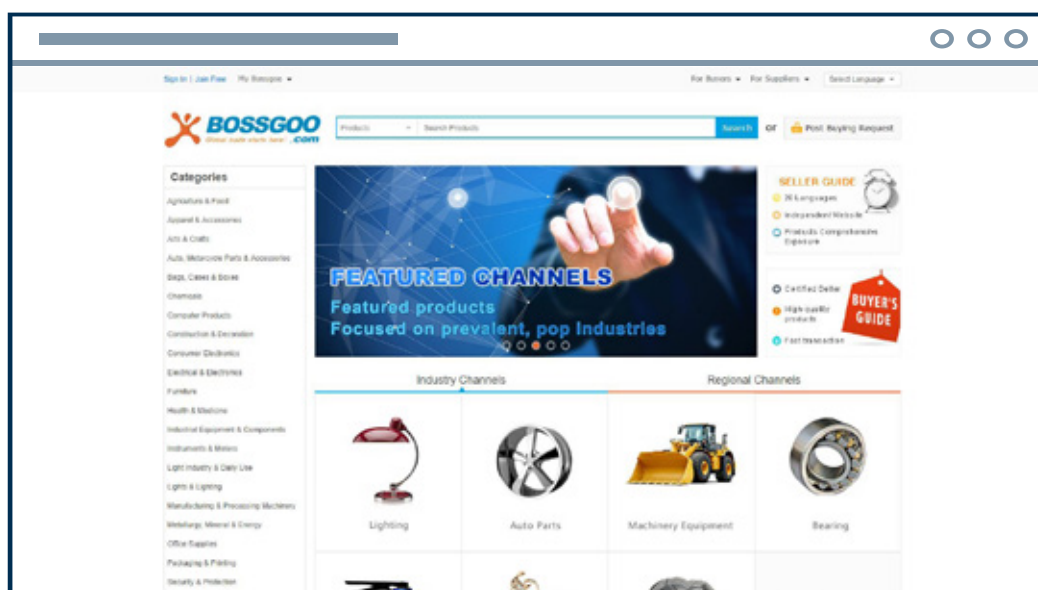


Safe chemical storage can be a challenge. ViVoChem has the solution. When it comes to outsourcing your chemical products, ViVoChem is your perfect partner. You focus on your business, we focus on your warehousing, drumming and logistics.

From the filling of the tank truck in IBC's or drums, to the delivery at the address of your choice.

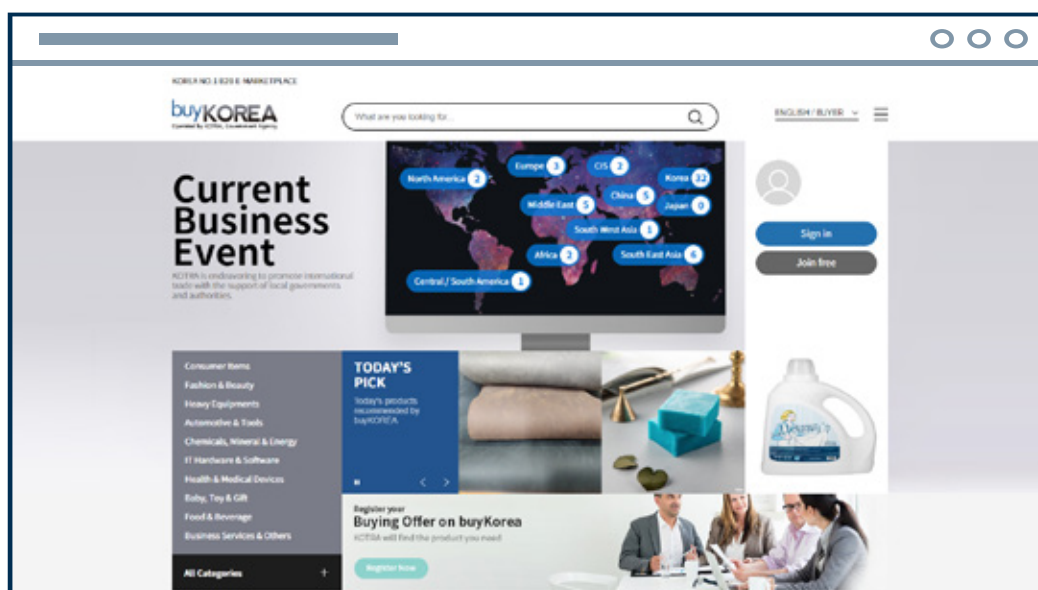
Contact us for possibilities:
+31 (0) 546 577 774
info@vivochem.nl www.vivochem.com

VIVOCEM *chemical warehousing*



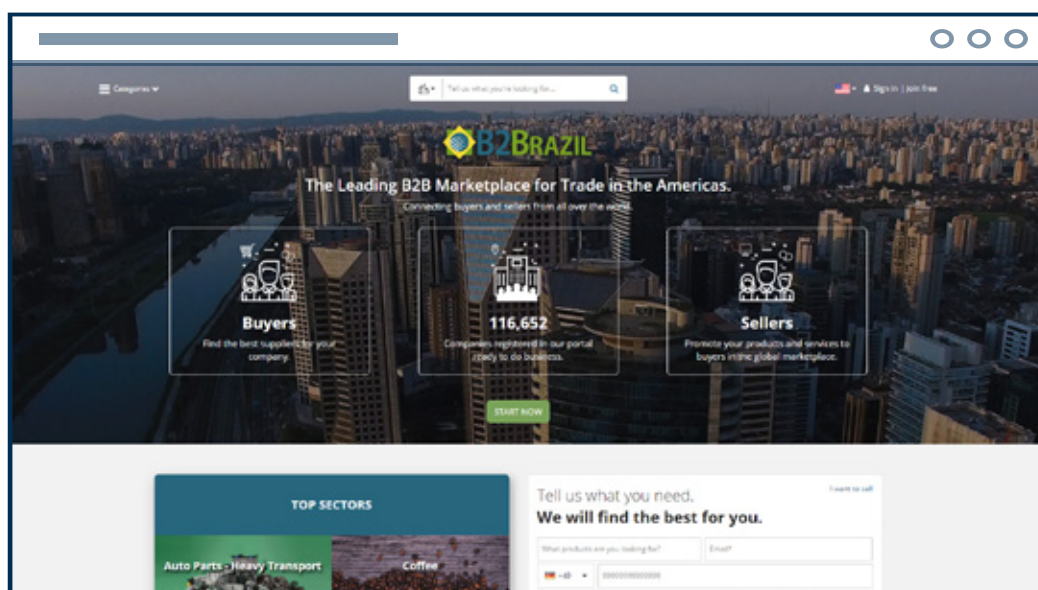
Founded in	2005	Place of business	Ningbo, China
Operator	Bossgoo Co., Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 30,000	Approx. number of chemical suppliers	> 2,400
Additional services	product alerts, favorite offer list, sourcing channel with the possibility to post buying requests	Business model/ paid services	premium membership, trade marketing
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	AR, DE, EL, EN, ES, FR, HI, ID, IT, JA, KO, MS, NL, PL, PT, RU, SV, TH, TR, VI	Approx. users per month (status: September 2019)	53,000 - 57,000
Miscellaneous	listing up to 20 products is free of charge		

All information is supplied without guarantee.



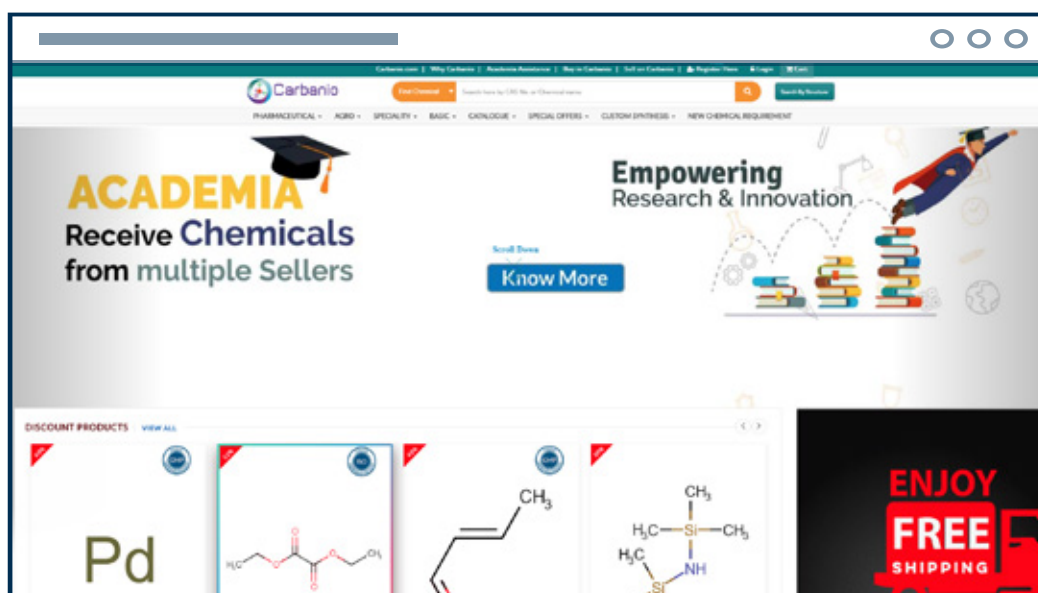
Founded in	1962 (company), 2000 (marketplace)	Place of business	Seoul, South Korea
Operator	Korea Trade-Investment Promotion Agency (KOTRA)		
Type of marketplace	generalist	Type of chemical products	chemicals, rubbers, plastics
Approx. number of chemical offers	> 3,900	Approx. number of chemical suppliers	n/a
Additional services	online payment solution, real-time tracking of shipping status, online video chatting, possibility to post buying requests	Business model/paid services	n/a
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, KO	Approx. users per month (status: September 2019)	300,000 - 350,000
Miscellaneous	connects global buyers and korean sellers		

All information is supplied without guarantee.



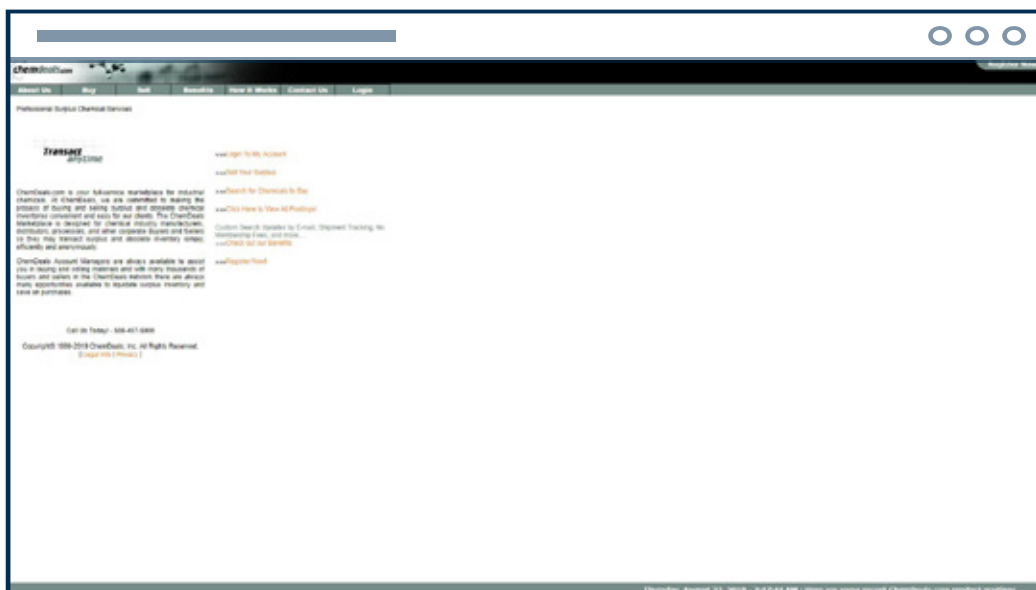
Founded in	2010	Place of business	Sao Paolo, Brazil
Operator	B2Brazil Serviços Interativos Ltda.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 1,000	Approx. number of chemical suppliers	< 800
Additional services	possibility to post buying requests and selling offers	Business model/ paid services	premium membership, digital marketing services, sponsorship and advertising, website development, buyer and seller verification for a fee
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, ES, PT, ZH	Approx. users per month (status: September 2019)	20,000 - 25,000
Miscellaneous	n/a		

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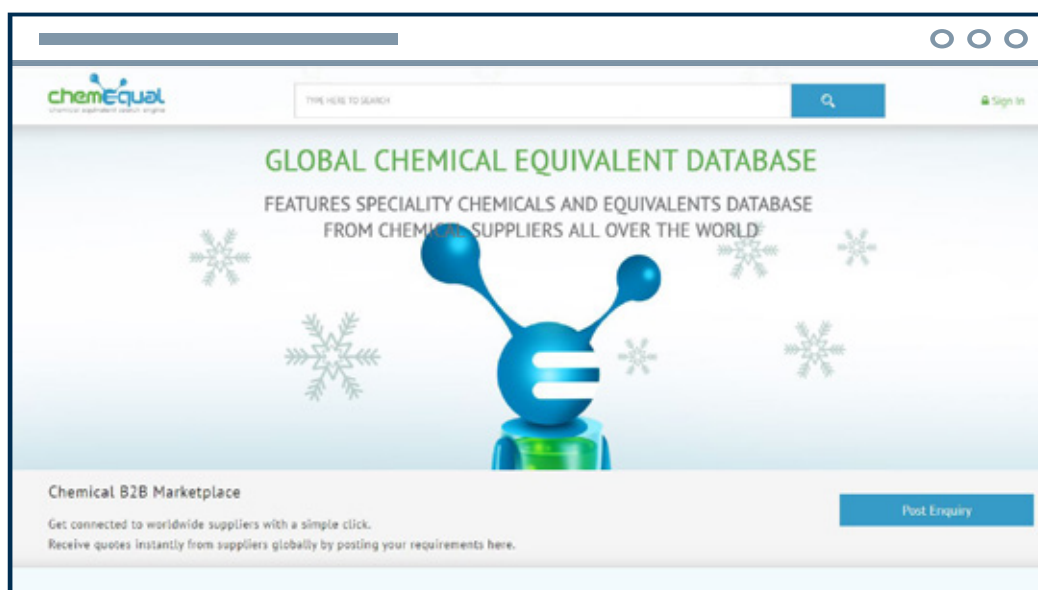
Founded in	2017	Place of business	Hyderabad, India
Operator	Innovative Chemical Interchange Pvt. Ltd		
Type of marketplace	specialized	Type of chemical products	pharmaceutical, agro, speciality, basic
Approx. number of chemical offers	n/a	Approx. number of chemical suppliers	n/a
Additional services	search buy structure, shipping service & insurance, special discounted offers, custom sythesis, supplier verification	Business model/ paid services	service charge for each transaction, advertising (banner ads)
Buying options	direct purchasing option	Contracting parties	buyer-marketplace
Price access	yes	Access to supplier information	no
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	only in stock products		

All information is supplied without guarantee.



Founded in	2000	Place of business	Enosburg Falls, Vermont, USA
Operator	chemdeals Inc.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 500	Approx. number of chemical suppliers	n/a
Additional services	anonymous trading, shipping logistics, payment management, import and export arrangements, personalized email or fax updates/alerts, search by application, shipment tracking	Business model/paid services	n/a
Buying options	purchase on request	Contracting parties	buyer-marketplace
Price access	no	Access to supplier information	no
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	specialized in trading surplus and obsolete chemicals with an original value of at least \$500		

All information is supplied without guarantee.



Founded in	2014	Place of business	New York, New York, USA
Operator	ChemEqual, Ms. Sophia Jones		
Type of marketplace	specialized	Type of chemical products	specialized on speciality chemicals
Approx. number of chemical offers	> 30,000	Approx. number of chemical suppliers	> 700
Additional services	n/a	Business model/paid services	advertising
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	after registration	Access to supplier information	after registration
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	open source platform of chemicals database that invites users to support them financially or intellectually		

All information is supplied without guarantee.

Elemica

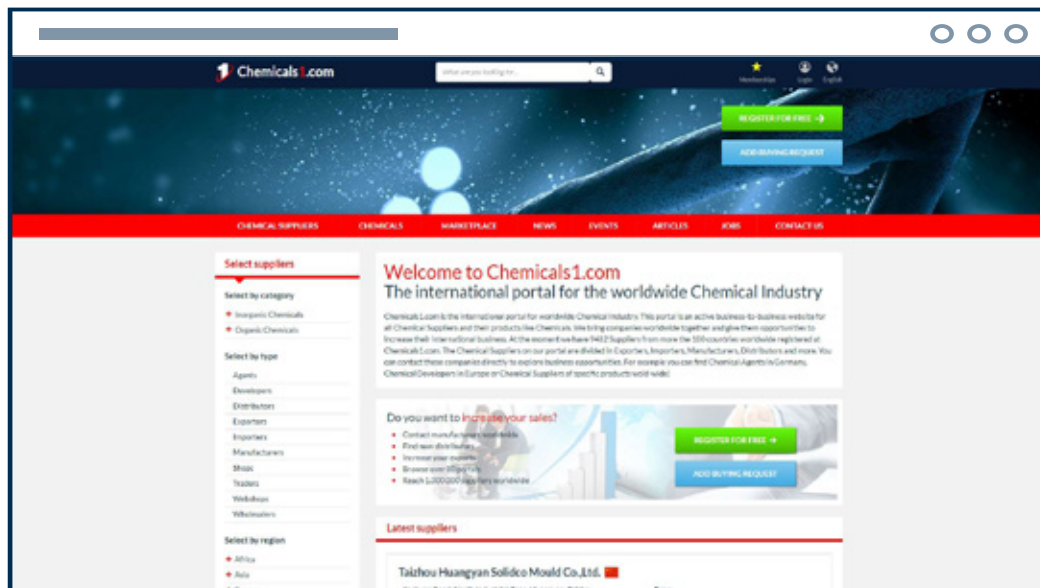
Go Digital. Transform.

WE MAKE the
Chemical
Supply Chains
**CONNECTED &
SUSTAINABLE**

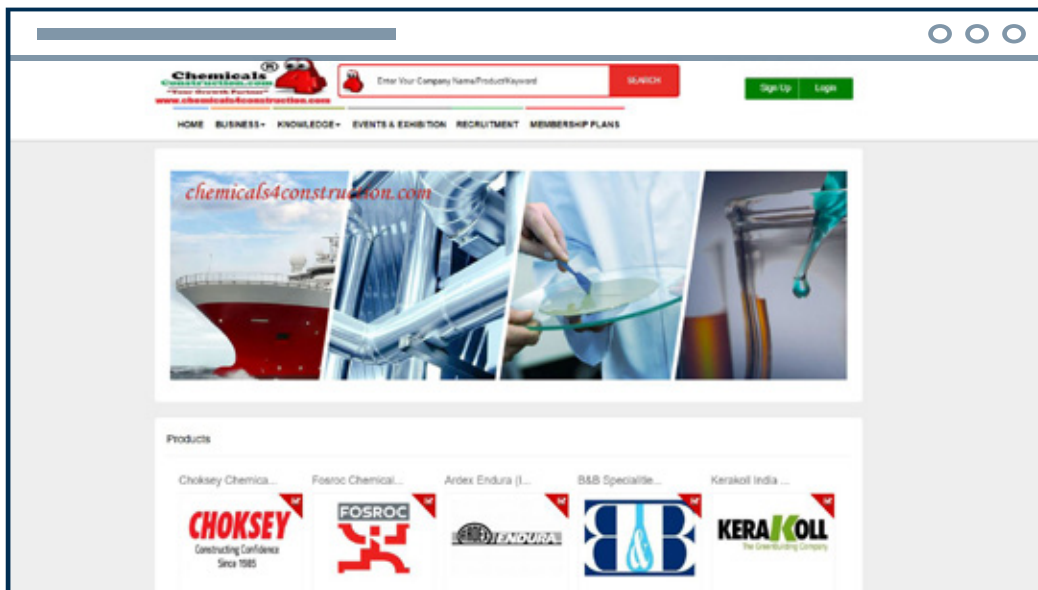
Join the Network Now...



For more information www.elemica.com

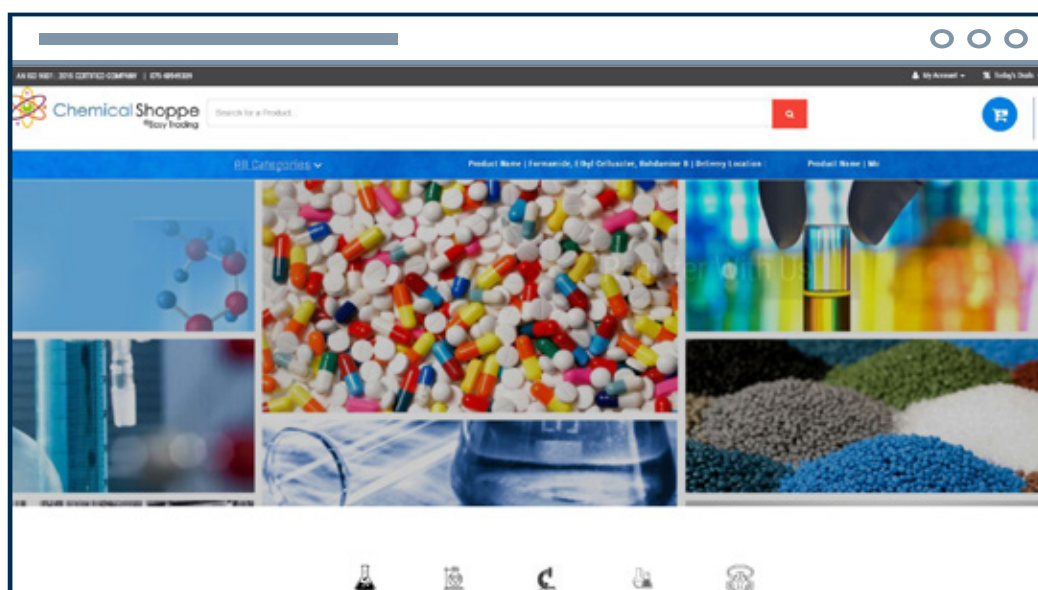


Founded in	n/a	Place of business	LA Waalre, Netherlands
Operator	Business1.com B.V.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 7,000	Approx. number of chemical suppliers	> 9,000
Additional services	possibility to add buying request and selling offers	Business model/paid services	3 levels of premium membership, advertising (e. g. banner ads)
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	DE, EN, ES, FR, IT, PT, RU, ZH	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	operator runs over 80 different B2B portals for various industries/products		



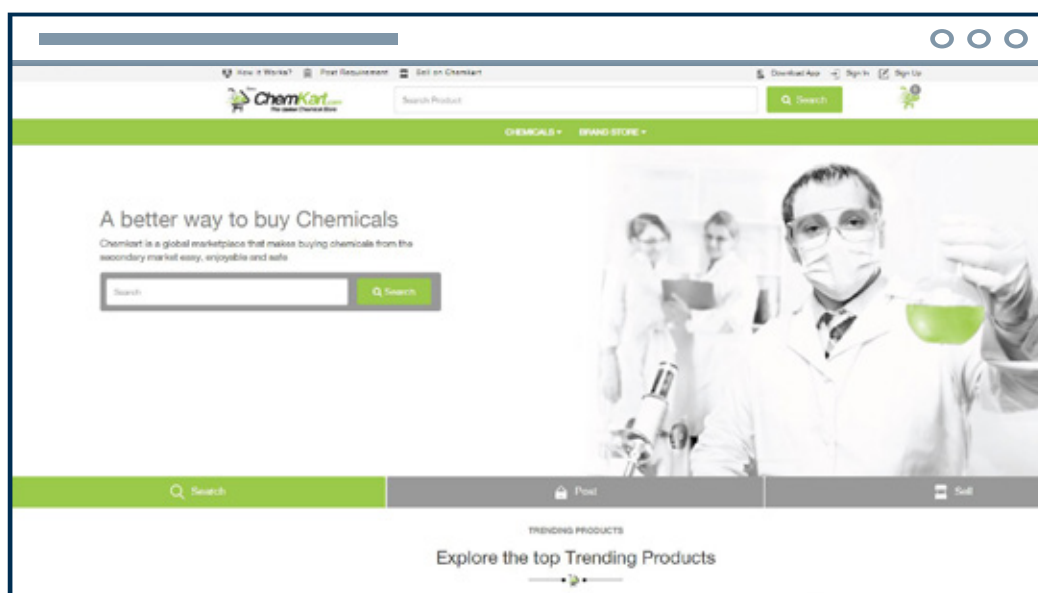
Founded in	2017	Place of business	Ahmedabad, Gujarat, India
Operator	Giribala Creative Ventures Private Limited		
Type of marketplace	specialized	Type of chemical products	specialized on construction chemicals
Approx. number of chemical offers	n/a	Approx. number of chemical suppliers	n/a
Additional services	option to buy leads, tender, market reports, mini seller websites, order tracking, business and event directory	Business model/ paid services	2 levels of premium membership, seller commission fees, advertising (banner ads), marketing services
Buying options	n/a	Contracting parties	buyer-seller
Price access	after registration	Access to supplier information	after registration
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a news portal and smartphone app		

All information is supplied without guarantee.



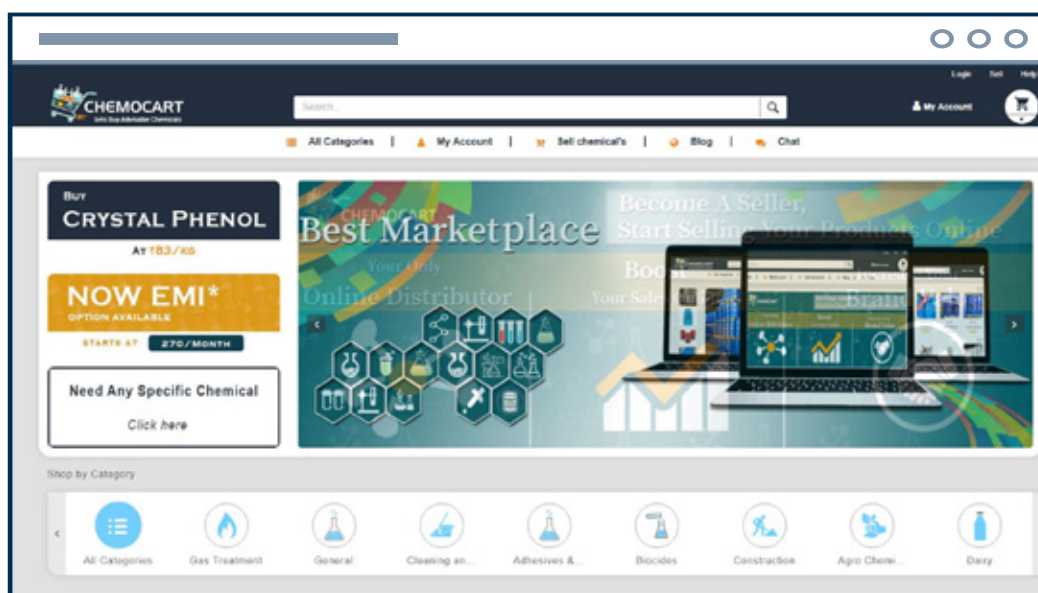
Founded in	2016	Place of business	Ahmedabad, Gujarat, Indien
Operator	Chemical Shoppe Pvt. Ltd.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 10,000	Approx. number of chemical suppliers	> 1,000
Additional services	free delivery on all orders above INR 10000, weekly deals, shipping service, possibility to post buying requests	Business model/ paid services	subscription fees (levels: paid buyer, merchant, manufacturers), commission on sold products
Buying options	direct purchasing option	Contracting parties	buyer-marketplace
Price access	yes	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a newsletter and a smartphone app		

All information is supplied without guarantee.



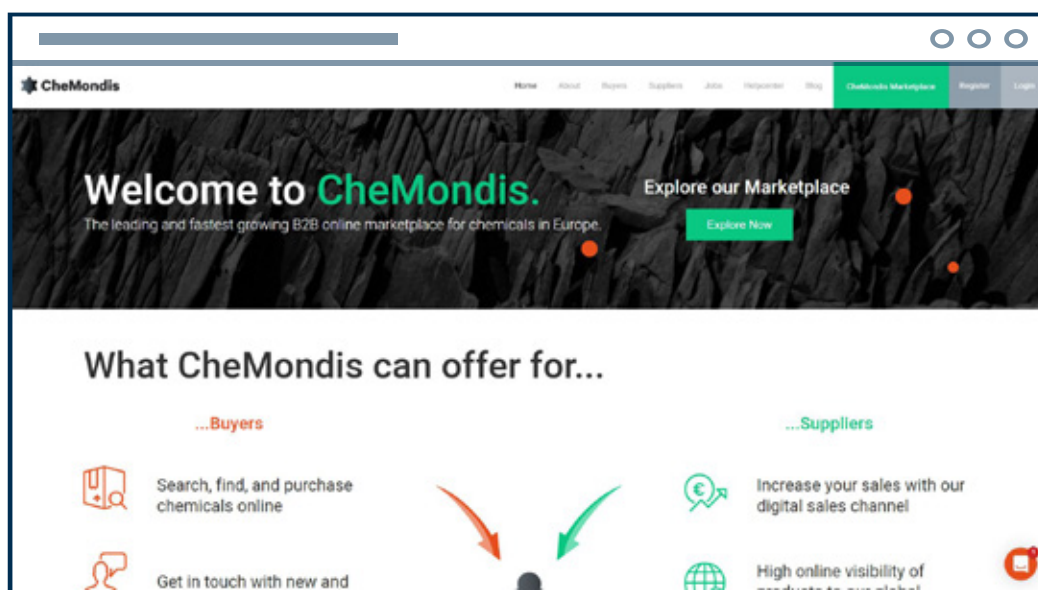
Founded in	2015	Place of business	Mumbai, India
Operator	ChemKart		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 5,000	Approx. number of chemical suppliers	> 1,000
Additional services	live chat, possibility to post buying requests, branded company profiles, trending products	Business model/paid services	n/a
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a newsletter and a smartphone app		

All information is supplied without guarantee.



Founded in	2015	Place of business	New Delhi, Delhi, India
Operator	Chemocart Networks LLP		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 10,000	Approx. number of chemical suppliers	> 1,000
Additional services	shipping service for orders with a weight less than 1,000 kg	Business model/ paid services	commission on sold products
Buying options	direct purchasing option	Contracting parties	buyer-marketplace
Price access	yes	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a blog and newsletter		

All information is supplied without guarantee.



Founded in	2017	Place of business	Cologne, Germany
Operator	CheMondis GmbH		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 11,000	Approx. number of chemical suppliers	> 900
Additional services	possibility to post buying requests, bulk upload, credit rating & debt collection service, order tracking, chat, buyer & seller verification, product finder	Business model/ paid services	free of charge during the beta and pilot phases
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-seller
Price access	after registration	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	15,000 - 18,000
Miscellaneous	founded by LANXESS, registration only possible for companies with locations in the EU28		

All information is supplied without guarantee.

Ad



We stand for strong connections

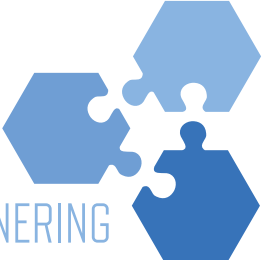
- + Chemical distribution and production
- + Flavours & Food ingredients
- + Polyurethane systems
- + Tissue & Textile
- + AdBlue® for a clean mobility
- + Services

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Ad



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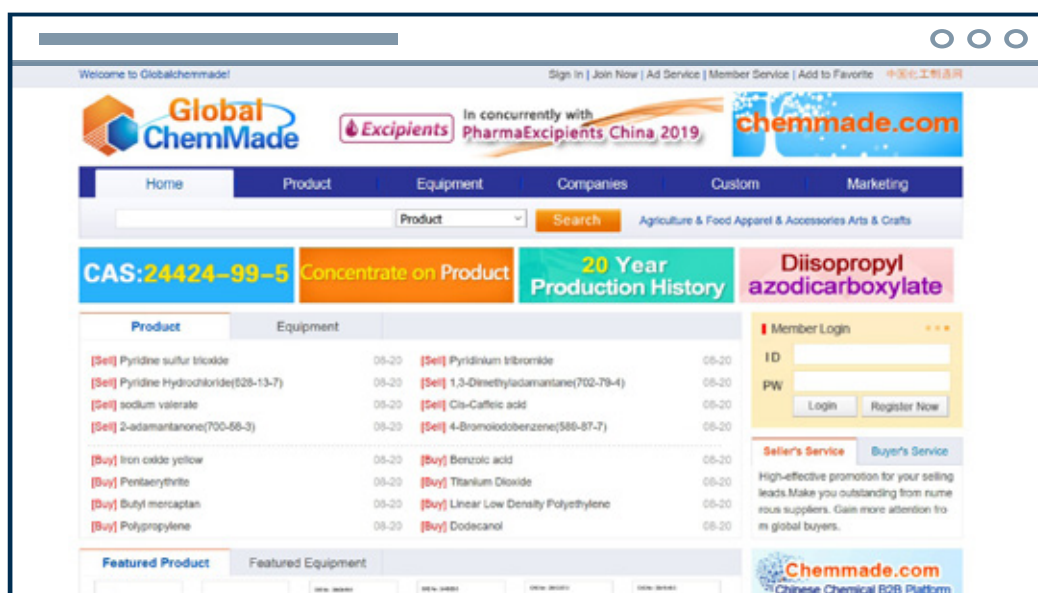
4th ECP 27 February 2020
5th ECP 23 February 2021
6th ECP 17 February 2022

Frankfurt am Main, Germany

2nd ECP Summer Summit
26 September 2019
Düsseldorf, Germany
Henkel Headquarters



www.European-Chemistry-Partnering.com



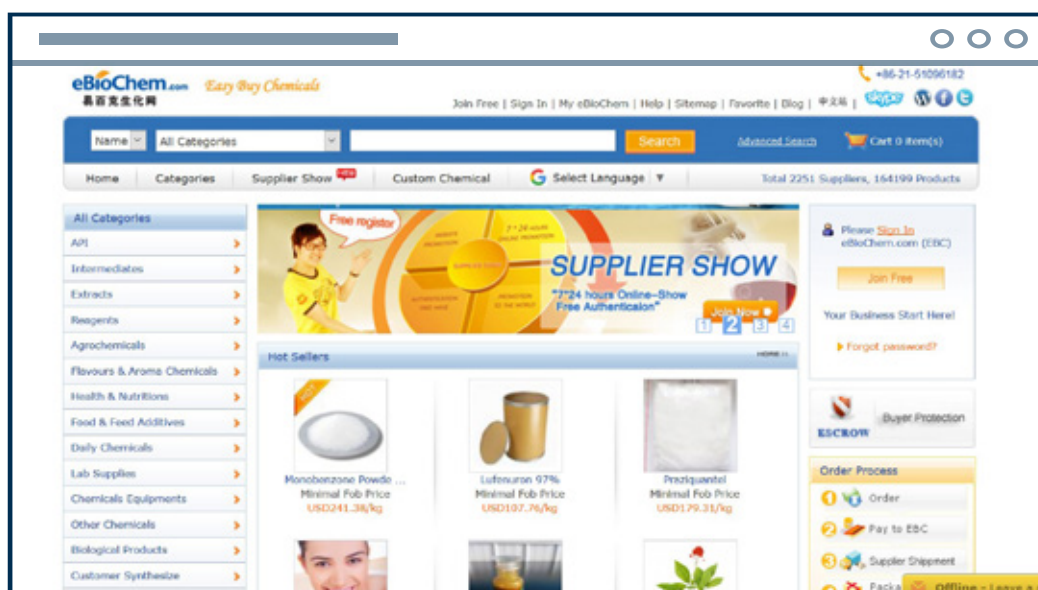
Founded in	2009	Place of business	Nanjing, China
Operator	Nanjing Zhongzhixin Network Technology CO.,LTD.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 22,000	Approx. number of chemical suppliers	> 500
Additional services	equipment catalogue, product directory	Business model/paid services	2 levels of premium membership, advertising, product listed preferential service, product recommendation service
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	5,000 - 10,000
Miscellaneous	also offers market research, product promotion, agent service and export service		

All information is supplied without guarantee.



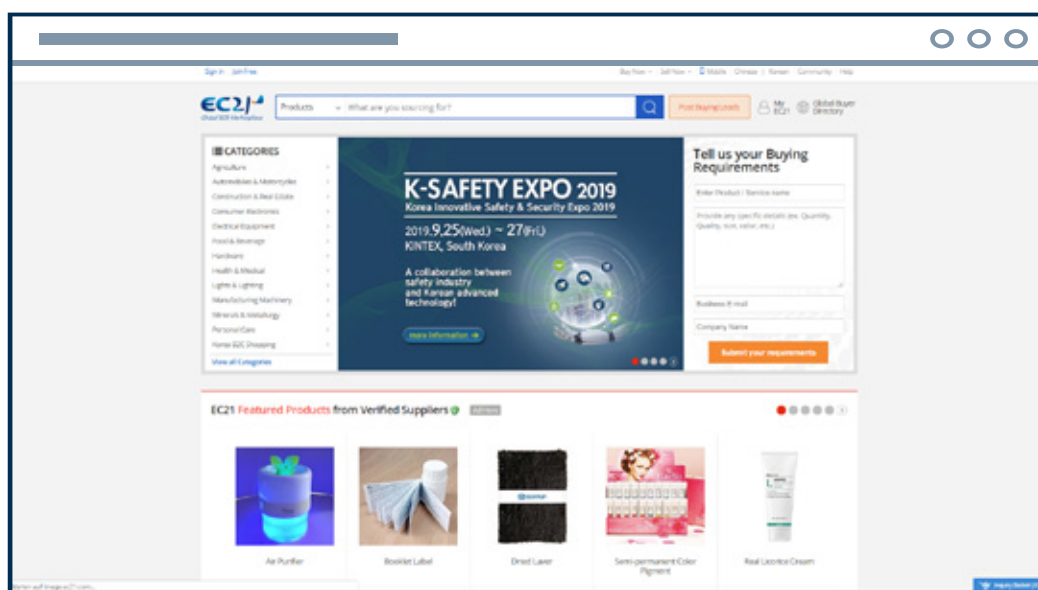
Founded in	2006	Place of business	Beijing, China
Operator	Beijing Qizhihaotian Technology Co., Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 220,000	Approx. number of chemical suppliers	n/a
Additional services	favorite list, possibility to post buying requests, product and supplier subscription, product and supplier directory	Business model/ paid services	SEO, VIP membership (only available for suppliers on Chinese website)
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	2,300,000 - 2,700,000
Miscellaneous	connects global buyers and Chinese suppliers		

All information is supplied without guarantee.



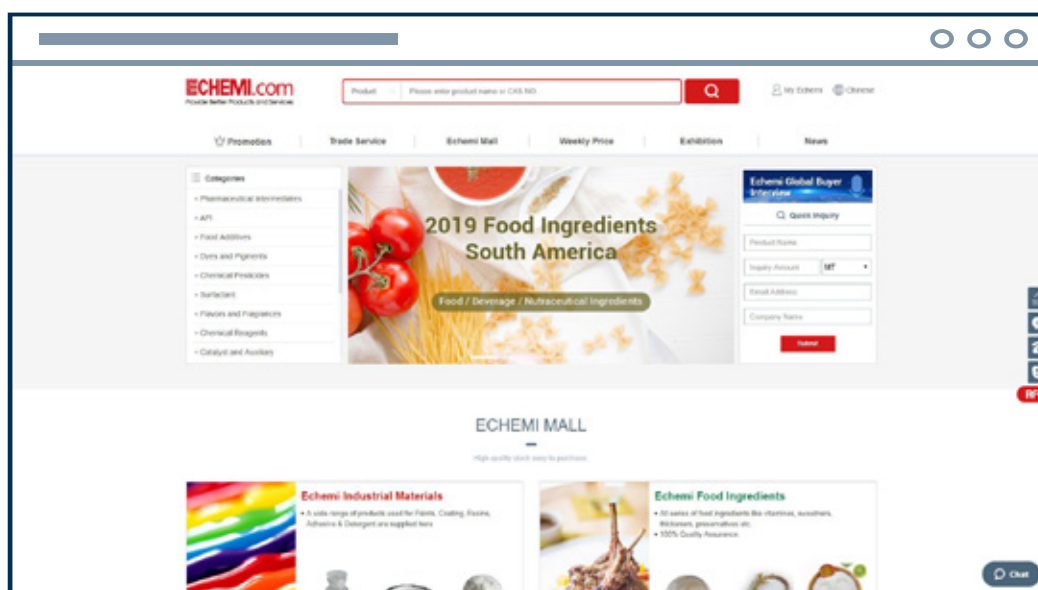
Founded in	n/a	Place of business	Shanghai, China
Operator	Shanghai Richem International Co., Ltd		
Type of marketplace	specialized	Type of chemical products	specialized on biochemicals
Approx. number of chemical offers	> 160,000	Approx. number of chemical suppliers	> 2,000
Additional services	product rating, supplier verification, custom synthesis and manufacturing services, supplier directory, secure payment	Business model/paid services	4 levels of premium membership
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-marketplace
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a blog, registration only available for chinese suppliers		

All information is supplied without guarantee.



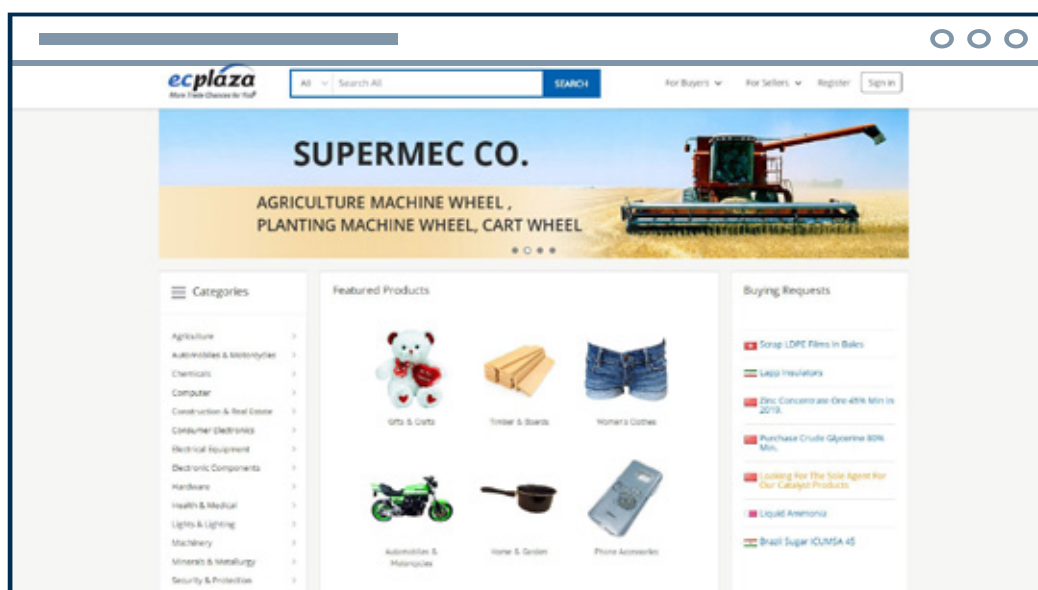
Founded in	1997	Place of business	Seoul, South Korea
Operator	EC21 Inc.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 40,000	Approx. number of chemical suppliers	> 10,000
Additional services	possibility to post buying requests, trade alert, credit reports, trade profiles, mobile homepage features	Business model/ paid services	2 levels of premium membership, marketing/ advertising services, research, credit reports, authentication & verification service
Buying options	purchase on request, start order after registration	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	DE, ES, FR, KO, JA, RU, ZH	Approx. users per month (status: September 2019)	400,000 - 450,000
Miscellaneous	offers a community feature (trade, product and non-business forums), live chat options		

All information is supplied without guarantee.



Founded in	2015	Place of business	Qingdao, China
Operator	Qingdao Echemi Technology Co., Ltd.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 20,000	Approx. number of chemical suppliers	> 10,000
Additional services	market analysis & price statistics, possibility to post buying requests, integrated service for foreign trade, supplier search by region, exhibition calendar, trade alerts, customized reports for Chinese chemical markets, price calculator	Business model/paid services	premium supplier membership, advertising & marketing, trade service for buyers & sellers (e. g. credit investigation, factory inspection), export services for suppliers
Buying options	purchase on request	Contracting parties	buyer-marketplace or buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ES, RU, ZH	Approx. users per month (status: September 2019)	7,000 - 9,000
Miscellaneous	offers a chemical news portal, a newsletter and a training center		

All information is supplied without guarantee.



Founded in	1996	Place of business	Seoul, South Korea
Operator	ECPlaza Network Inc.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 17,000	Approx. number of chemical suppliers	> 12,000
Additional services	possibility to post selling & buying requests, buyer search, overseas market research, trade infrastructure establishment, online & offline overseas marketing, trade consulting service	Business model/ paid services	2 levels of premium membership, advertising (e. g. spotlight product)
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, JA, KO, ZH	Approx. users per month (status: September 2019)	160,000 - 190,000
Miscellaneous	offers a trade magazine		

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Ad



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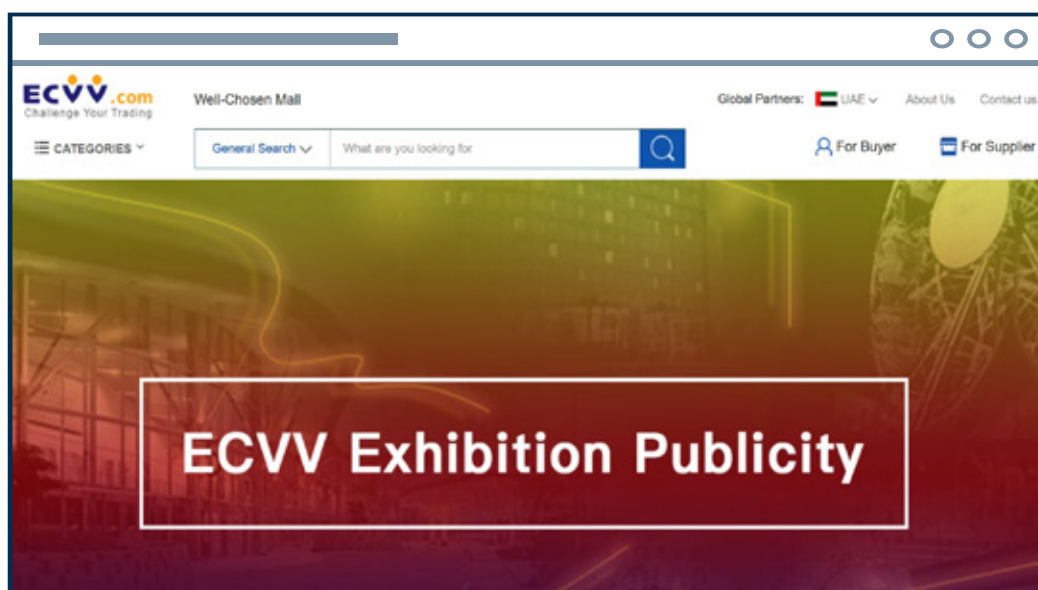
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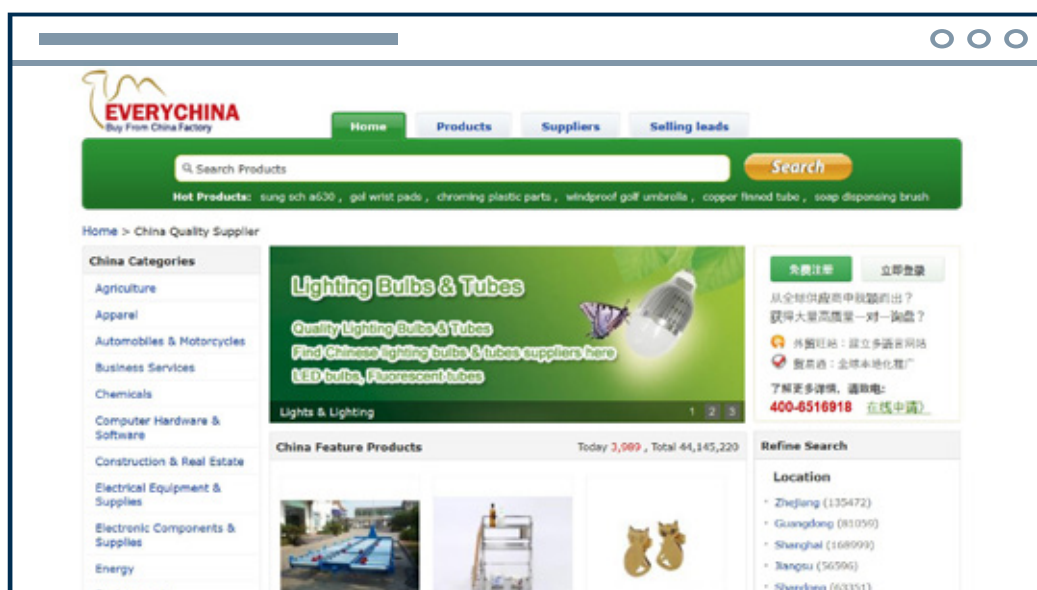


AVAILABLE FROM 2020



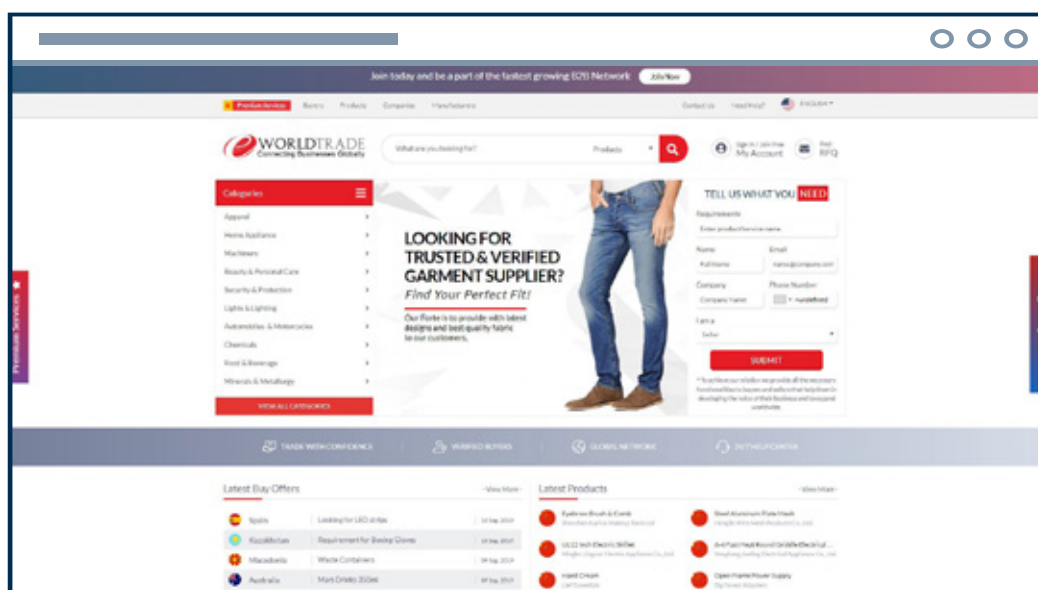
Founded in	2006	Place of business	Shenzhen, China
Operator	Shenzhen Yixi Wei Wei Network Technology Co., Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 10,000	Approx. number of chemical suppliers	n/a
Additional services	send inquiries, post buying leads, supplier matching, affiliate program quality inspection & testing, product alerts, dispute & complaint assistance	Business model/ paid services	for suppliers: hot rank, various premium supplier services, banner ads; for buyers: purchase assistance, translation & business services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	77,000 - 82,000
Miscellaneous	is responsible for pricing & delivery, chinese website is for suppliers only, offers a blog and a newsletter, ensures buyer protection, live chat		

All information is supplied without guarantee.

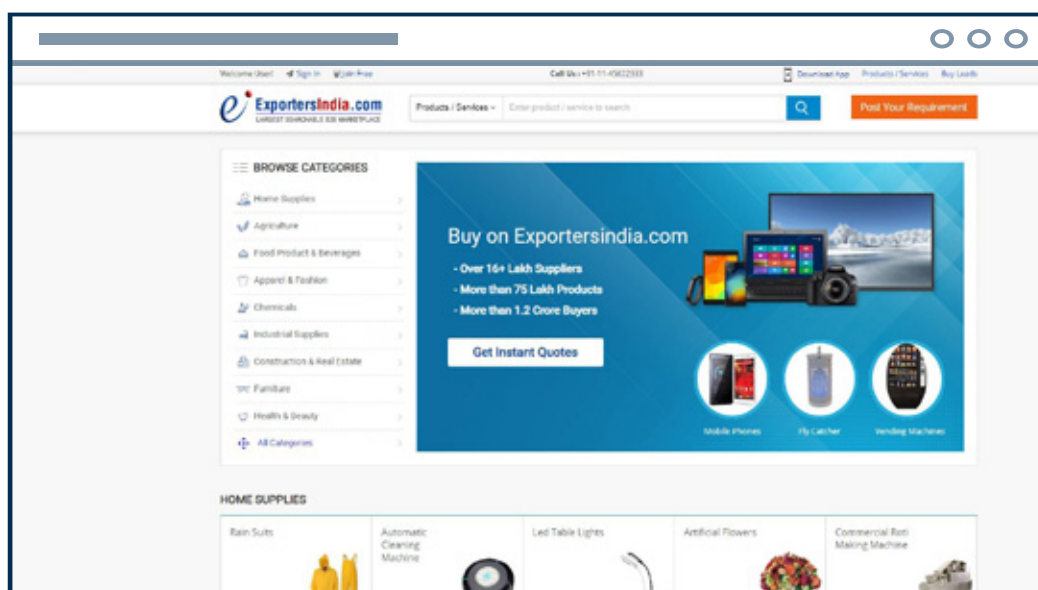


Founded in	2011	Place of business	Beijing, China
Operator	Beijing Global Trade Software Technology Co., Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 400,000	Approx. number of chemical suppliers	> 80,000
Additional services	supplier verification, direct supplier inquiries, counter for on-site visits, company sites, seller directory	Business model/paid services	supplier verification, advertising, one-stop e-commerce solution & advertising service "Tradelink"
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ES, FR, JA, PT, RU	Approx. users per month (status: September 2019)	1,200,000 - 1,500,000
Miscellaneous	only for chinese suppliers		

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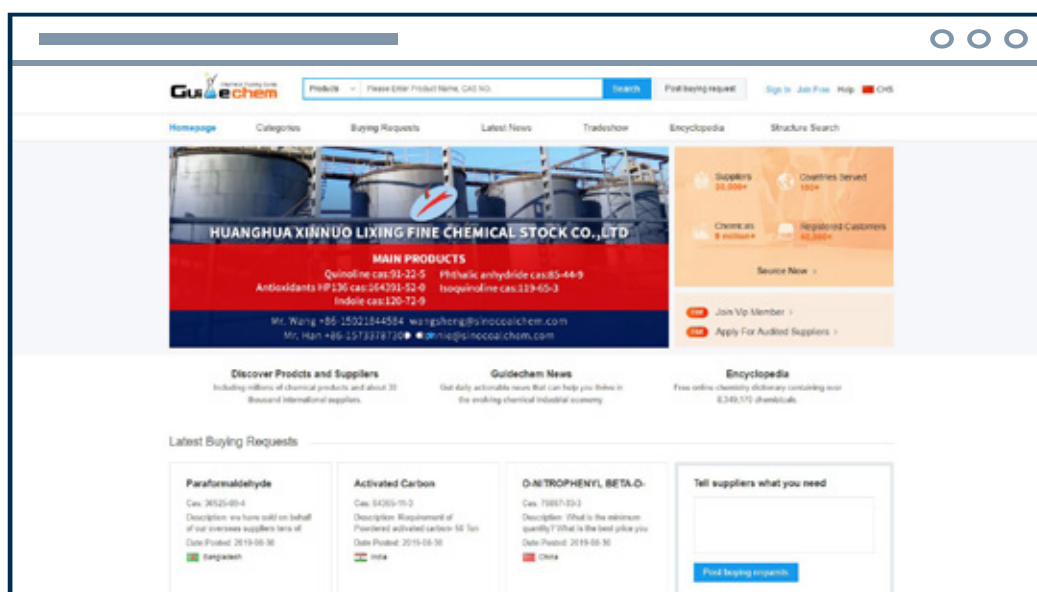


Founded in	2016	Place of business	Dallas, Texas, USA
Operator	EWORLDTRADE Inc.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 13,000	Approx. number of chemical suppliers	> 1,000
Additional services	post buying leads, buyer alerts, mini website for sellers	Business model/paid services	5 levels of premium membership, trade service „Seat Sourcing“
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	120,000 - 160,000
Miscellaneous	offers a learning center and a news section		



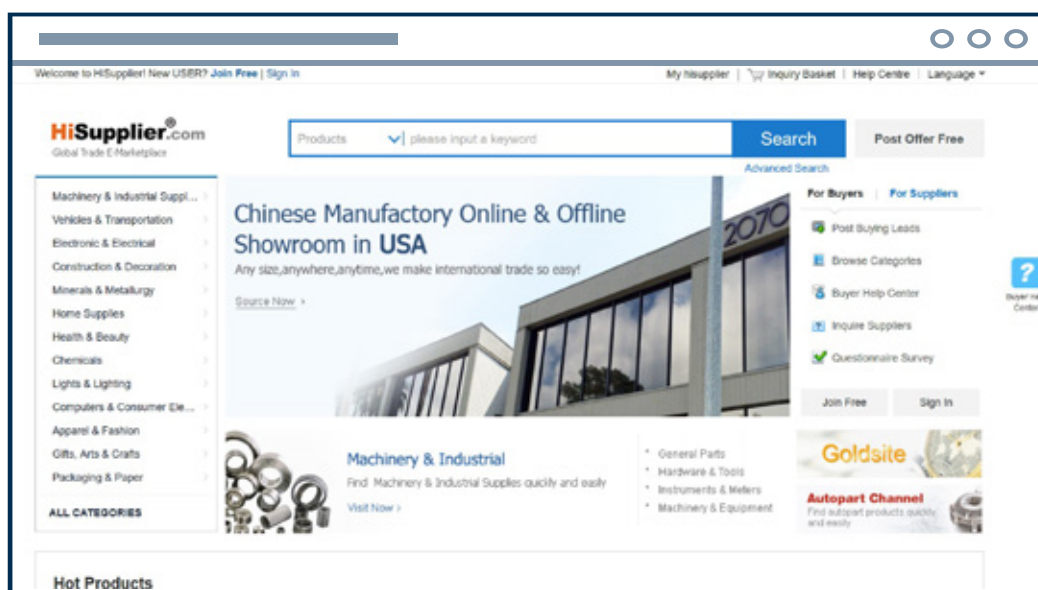
Founded in	1997	Place of business	Delhi, India
Operator	C/o Weblink.In Pvt. Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	n/a	Approx. number of chemical suppliers	n/a
Additional services	directory for buy leads, listing up to 400 products for free	Business model/ paid services	4 levels of premium membership, banner advertising, add-on-services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	540,000 - 600,000
Miscellaneous	offers a smartphone app		

All information is supplied without guarantee.



Founded in	2011	Place of business	Hangzhou, China
Operator	Hangzhou Dinghao Technology Co., Ltd.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 200,000	Approx. number of chemical suppliers	> 30,000
Additional services	possibility to post buying request, encyclopedia, structure search, supplier audits, chemical dictionary	Business model/paid services	4 levels of VIP supplier membership
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	440,000 - 500,000
Miscellaneous	n/a		

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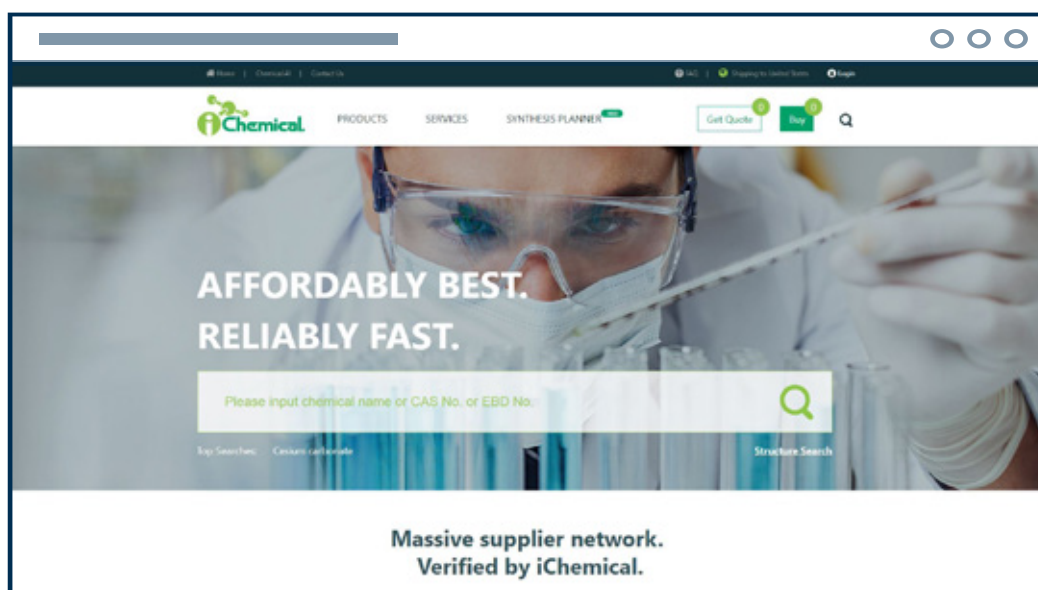
Founded in	1998	Place of business	NingBo, China
Operator	Zhejiang HiSupplier Network Technology Co., Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 55,000	Approx. number of chemical suppliers	> 15,000
Additional services	sourcing tool, supplier & buyer directory, escrow service, trade alert	Business model/paid services	gold membership
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	AR, DE, EN, ES, FR, IT, JA, KO, NL, PT, RU, ZH	Approx. users per month (status: September 2019)	70,000 - 90,000
Miscellaneous	n/a		

All information is supplied without guarantee.



Founded in	2000	Place of business	Shanghai, China
Operator	Shanghai Danfan Network Science&Technology Co., Ltd.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 534,000	Approx. number of chemical suppliers	> 3,400
Additional services	hot keyword ranking, list of searches for buyers and sellers, seller directory, dictionary, product alerts, market information	Business model/ paid services	advertising service, website setup service
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	8,000 - 12,000
Miscellaneous	sometimes links to company's website directly, only bulk quantities		

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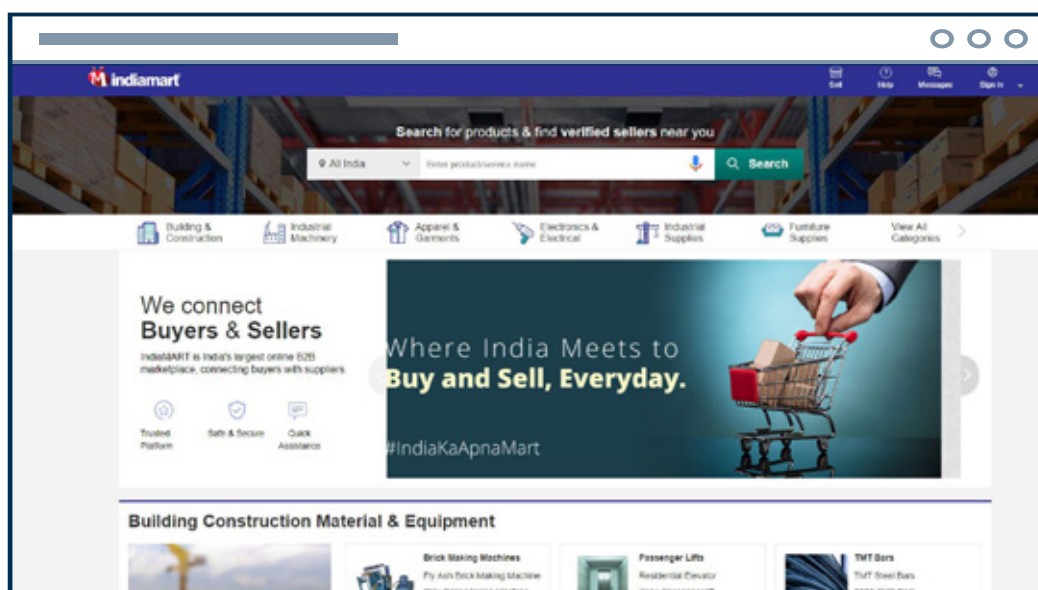


Founded in	2008	Place of business	Shanghai, China
Operator	SHANGHAI ICHEMICAL CO., LTD.		
Type of marketplace	specialized	Type of chemical products	research chemicals
Approx. number of chemical offers	> 15,000	Approx. number of chemical suppliers	> 15,000
Additional services	structure search, custom synthesis planner & personal research assistant "Chemical.AI"	Business model/ paid services	assistance in developing & troubleshooting processes for mass-scale chemical productions, ERP integration, procurement outsourcing
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-marketplace
Price access	partly available	Access to supplier information	no
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	n/a		

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IndiaMART

www.indiamart.com



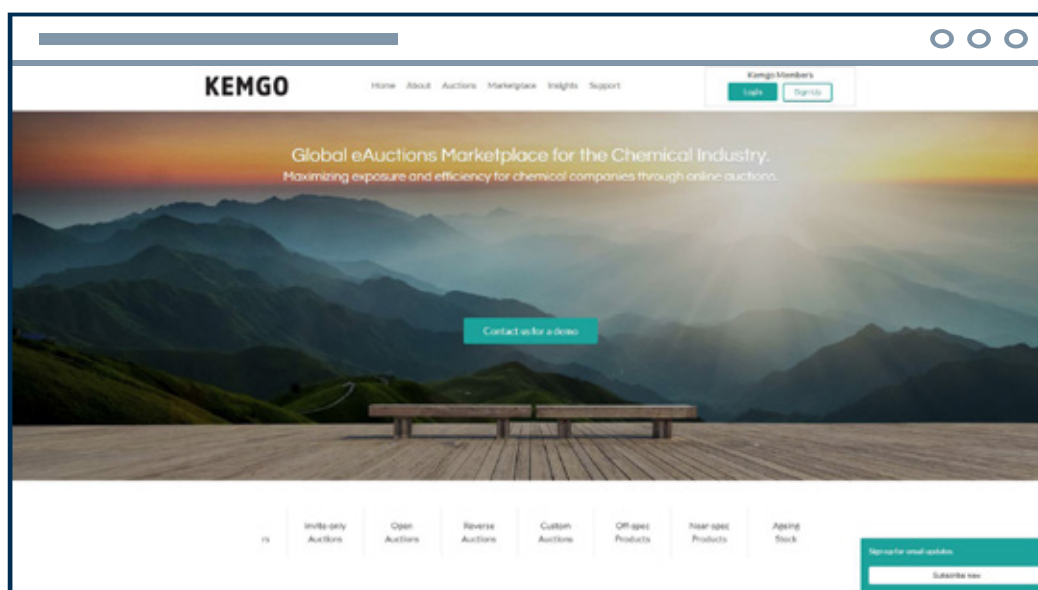
Founded in	1999	Place of business	Delhi, India
Operator	IndiaMART InterMESH Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 30,000	Approx. number of chemical suppliers	n/a
Additional services	request for quotes, business analytics, payment solution	Business model/ paid services	advertising (exclusive and targeted banners, billboards and interstitials), sells lead packages, paid services (e. g. dynamic catalog, trustseal, premium listing), enterprise solutions
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	23,000,000 - 24,000,000
Miscellaneous	2% of overall website traffic is distributed to chemicals, offer a smartphone app and an e-learning center		

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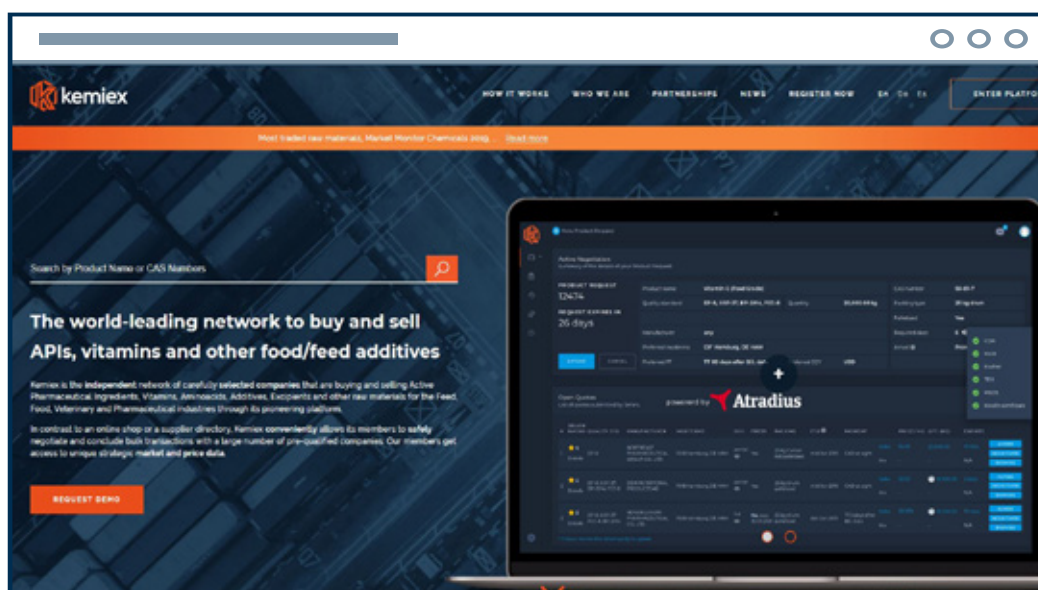
Founded in	2016	Place of business	Hangzhou, China
Operator	JumoreGlobal		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 2,000	Approx. number of chemical suppliers	n/a
Additional services	possibility to post buying requests, customer service, insights portal	Business model/ paid services	3 levels of premium membership incl. marketing services, financing service & capital management, data services, logistic services, consultancy, enterprise certification & testing & inspection, advertising (e. g. banner ads, newsletter ads, SEM)
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	partly available
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	n/a
Miscellaneous	offers a newsletter incl. business opportunities & market trends, sub-platform of JumoreGlobal		

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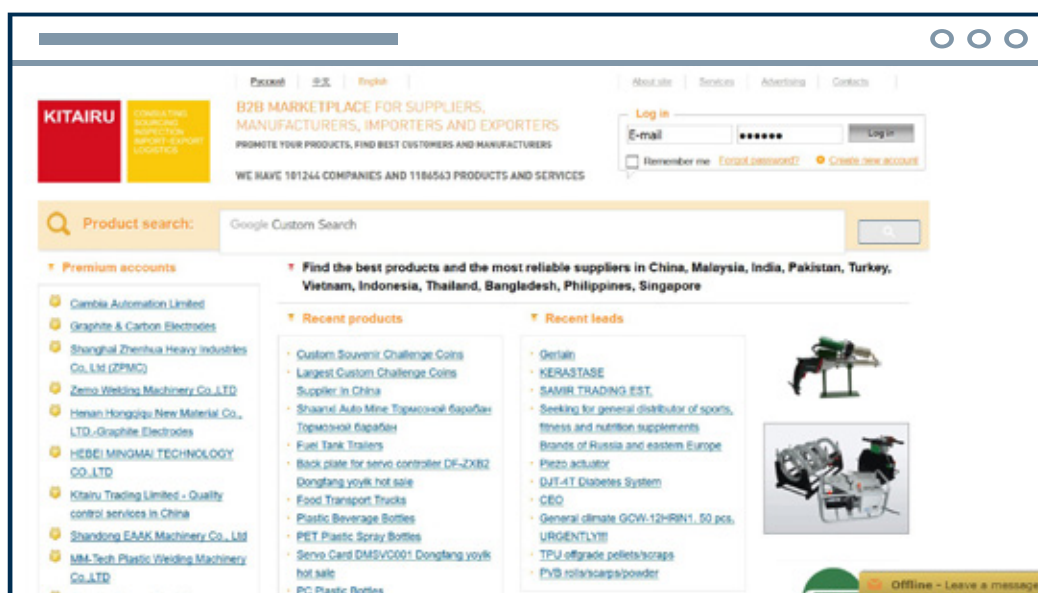
Founded in	2015	Place of business	Princeton, New Jersey, USA
Operator	Kemgo Inc.		
Type of marketplace	specialized	Type of chemical products	specialized on chemicals, plastics and fertilizers
Approx. number of chemical offers	> 6,000	Approx. number of chemical suppliers	n/a
Additional services	online auction system (bidding), possibility to request quotes in auction, seller storefronts, webshop setup, deal financing options	Business model/ paid services	transaction fee for sellers, membership for buyers, development of custom solutions
Buying options	direct purchasing option	Contracting parties	buyer-seller
Price access	after registration	Access to supplier information	after registration
Languages (Abbr.)	DE, EN (more languages are coming soon)	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers insights in their blog and as e-books		

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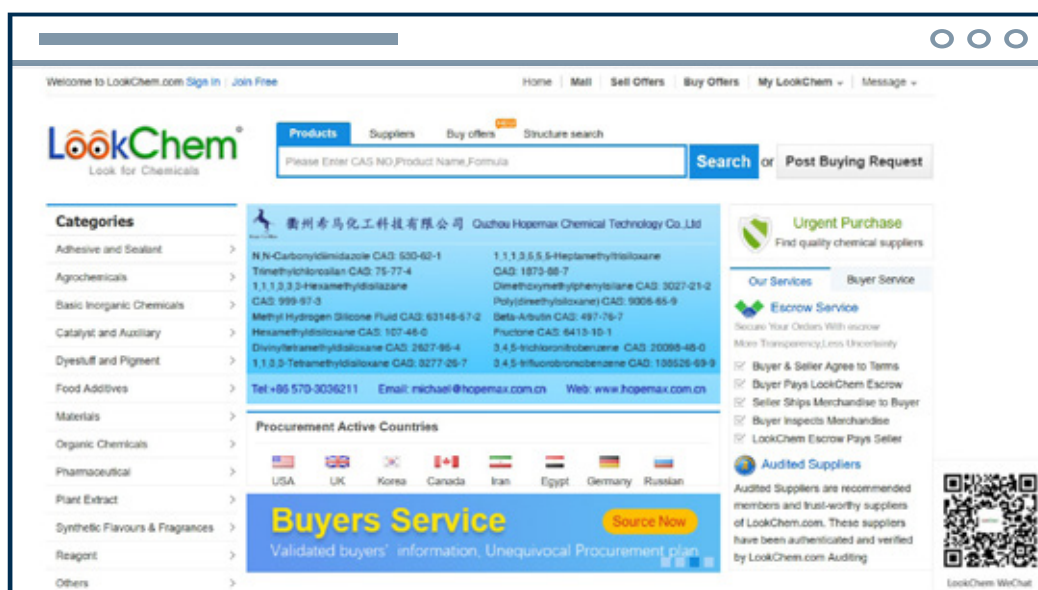
Founded in	2017	Place of business	Zurich, Switzerland
Operator	Kemiex AG		
Type of marketplace	specialized	Type of chemical products	specialized on active pharmaceutical ingredients, vitamins, aminoacids, additives, excipients and other raw materials
Approx. number of chemical offers	> 4,000	Approx. number of chemical suppliers	n/a
Additional services	product requests, access to unique strategic market and price data & reports, negotiation, buyer check/trade insurance, spot offers	Business model/paid services	n/a
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	after registration	Access to supplier information	after registration
Languages (Abbr.)	DE, EN, ES	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	focused on feed, food, veterinary and pharmaceutical industries		

All information is supplied without guarantee.



Founded in	2006	Place of business	Shanghai, China
Operator	KITAIRU Network Technology Co., LTD.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 14,000	Approx. number of chemical suppliers	n/a
Additional services	listing 10 products for free	Business model/ paid services	customized website, SEM, search priority, access to buyers directory, certified icon, translation, advertising services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, RU, ZH	Approx. users per month (status: September 2019)	10,000 - 14,000
Miscellaneous	Russian-Chinese business portal		

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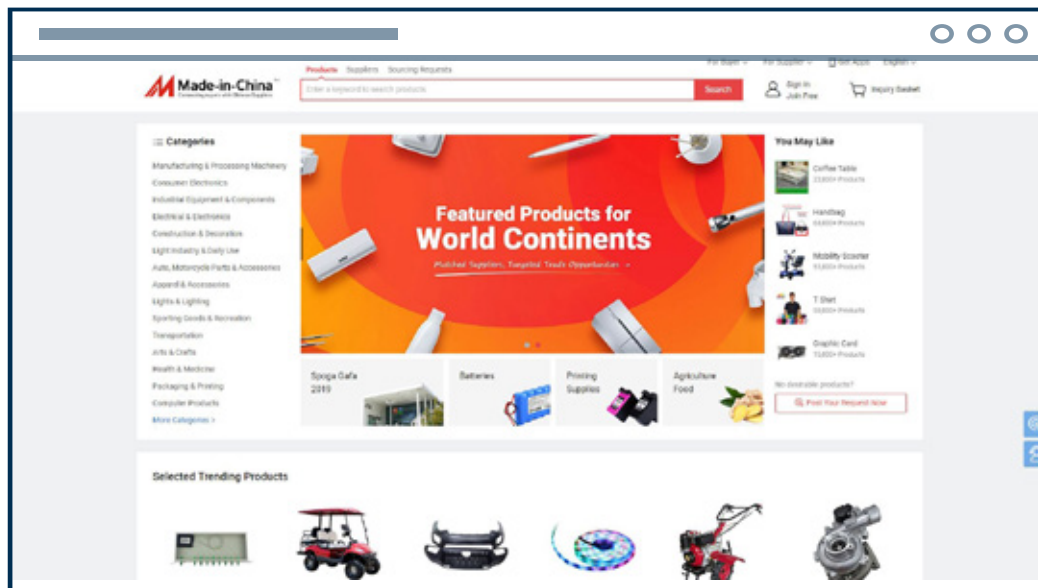


Founded in	2008	Place of business	Hangzhou, China
Operator	Hangzhou LookChem Network Technology Co., Ltd.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 95,000	Approx. number of chemical suppliers	> 36,000
Additional services	structure search, encyclopedia, possibility to post buying and selling requests, mall, supplier auditing, validated buyer directory	Business model/ paid services	2 levels of premium membership, advertising, marketing, big data service, trading service, escrow service, hot keyword ranking
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	yes	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	80,000 - 100,000
Miscellaneous	n/a		

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Made-In-China

www.made-in-china.com

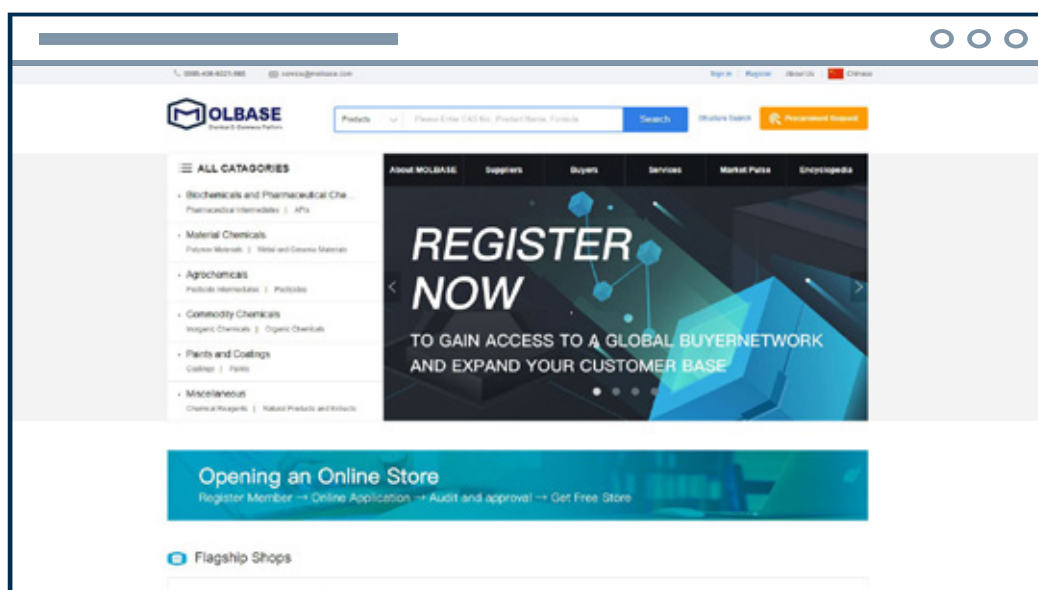


Founded in	1998	Place of business	Nanjing, China
Operator	Focus Technology Co., Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 250,000	Approx. number of chemical suppliers	> 10,000
Additional services	supplier audit reports, industry & market analysis, sourcing tool, custom products, product alerts, instant messaging, video shows	Business model/paid services	supplier premium membership, import and export services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	AR, DE, EN, ES, FR, IT, JA, KO, NL, PT, RU	Approx. users per month (status: September 2019)	8,000,000 - 8,500,000
Miscellaneous	offers a smartphone app and a portal for industry news, connects global buyers and Chinese suppliers		

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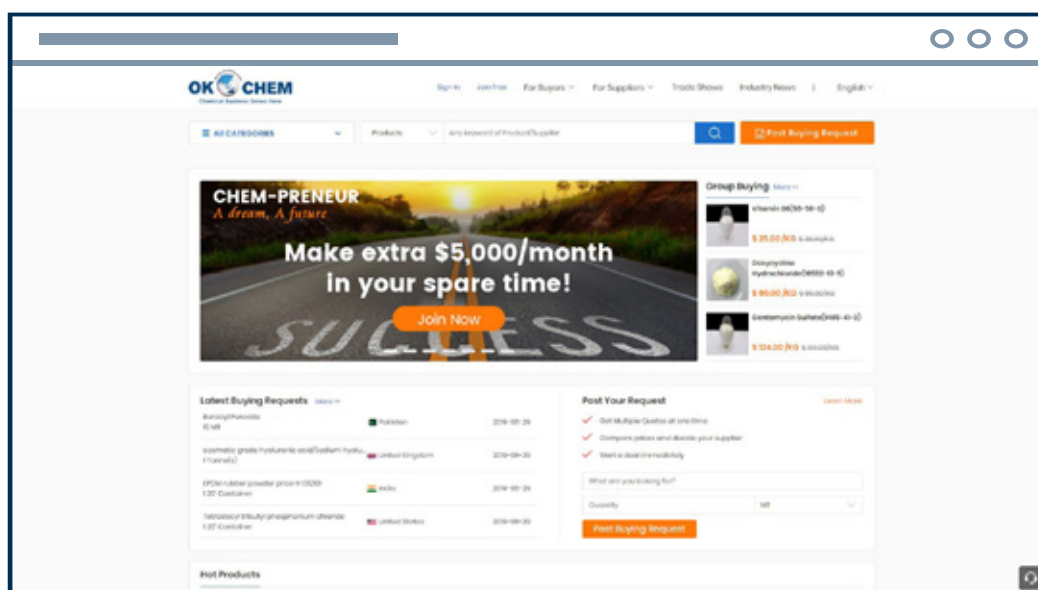
MOLBASE

www.molbase.com



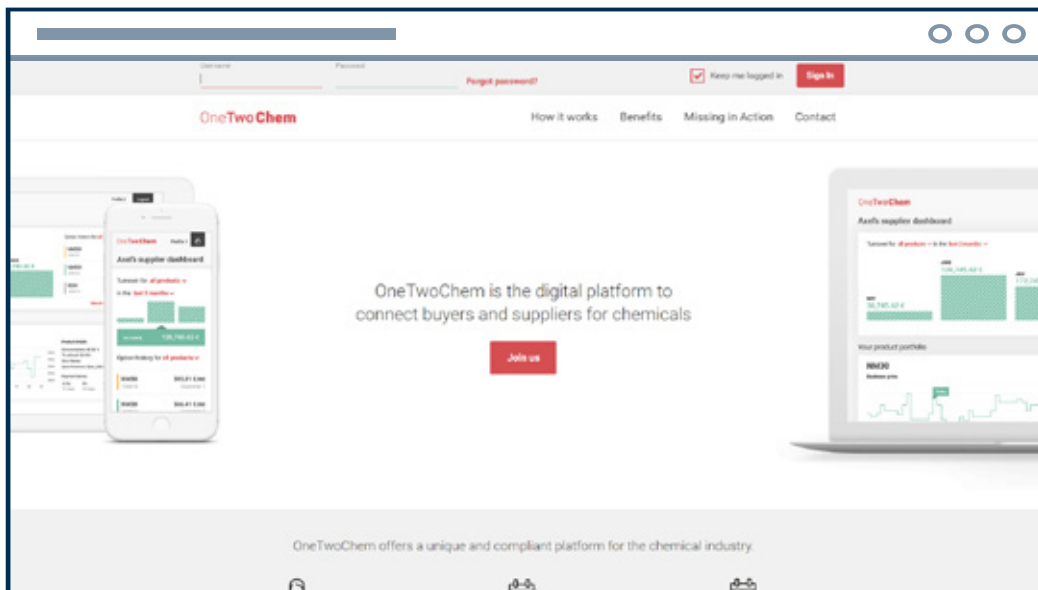
Founded in	2013	Place of business	Shanghai, China
Operator	MOLBASE (Shanghai) Biotechnology Co.,Ltd		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 2 million	Approx. number of chemical suppliers	> 10,000
Additional services	structure & functional group search, possibility to post buying requests and requests for quotation, chemical encyclopedia, chemical industry map, WeChat	Business model/ paid services	"Market Pulse" report, advertising services, online store, flagship shop, procurement service, business partnership, SEM
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	110,000 - 130,000
Miscellaneous	offers a smartphone app for sellers		

All information is supplied without guarantee.



Founded in	2013	Place of business	Hangzhou, China
Operator	Hangzhou Aohua Network Technology Co., Ltd.		
Type of marketplace	specialized	Type of chemical products	raw materials
Approx. number of chemical offers	> 530,000	Approx. number of chemical suppliers	> 30,000
Additional services	possibility to post buying requests, group buying, function to compare prices, industry news, trade show directory	Business model/ paid services	buyer membership incl. discounts on services, 4 levels of supplier membership incl. statistics and advertising, targeted buyer-seller match, join exhibition, marketing service, financial service, report service, store operation service, translation service, trade services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN, ZH, PT, RU	Approx. users per month (status: September 2019)	34,000 - 40,000
Miscellaneous	n/a		

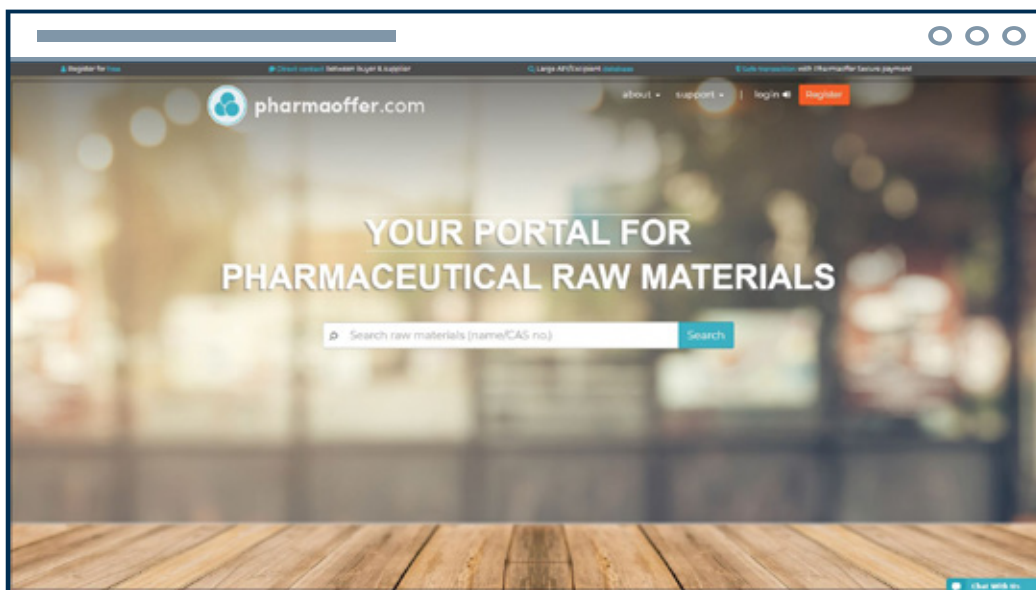
All information is supplied without guarantee.



Founded in	2018	Place of business	Essen, Germany
Operator	Evonik Digital GmbH		
Type of marketplace	specialized	Type of chemical products	specialized on biodiesel industry (raw materials to make biodiesel) and household care industry (raw materials to make household cleaners) and animal nutrition
Approx. number of chemical offers	n/a	Approx. number of chemical suppliers	n/a
Additional services	offer dashboard for buyers, insights for suppliers	Business model/paid services	free during beta phase
Buying options	direct purchasing option	Contracting parties	buyer-seller
Price access	after registration	Access to supplier information	after registration
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	focus on Europe, will provide pricing approach after beta phase		

All information is supplied without guarantee.

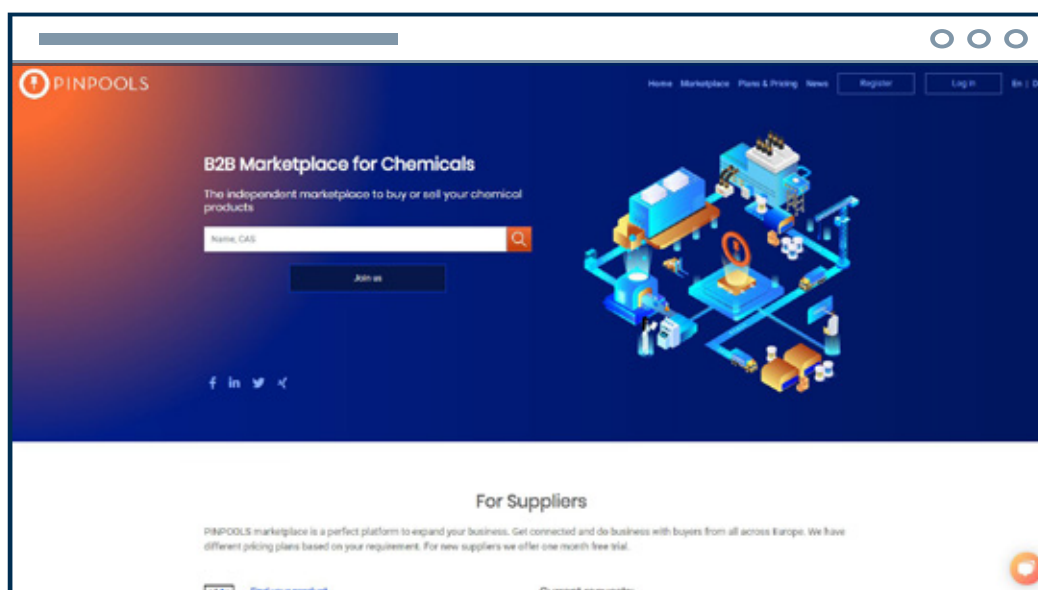
Pharmaoffer

www.pharmaoffer.com


Founded in	2016	Place of business	Haarlem, The Netherlands
Operator	Pharmaoffer		
Type of marketplace	specialized	Type of chemical products	pharmaceutical raw materials
Approx. number of chemical offers	n/a	Approx. number of chemical suppliers	> 2,500
Additional services	secure payment, rating system that defines company status, after order company, financial and quality validation	Business model/ paid services	3% service fee for each transaction
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a blog		

All information is supplied without guarantee.

PINPOOLS

www.pinpools.com


Founded in	2016	Place of business	Haan, Germany
Operator	PINPOOLS GmbH		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 6,000	Approx. number of chemical suppliers	> 100
Additional services	possibility to request quotes	Business model/ paid services	3 levels of premium membership (e. g. possibility to quote buying requests, marketing services, supplier ranking, product promotion, shop-in-shop)
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	DE, EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	one month free trial for new suppliers, ERP integration possible, newsletter		

All information is supplied without guarantee.

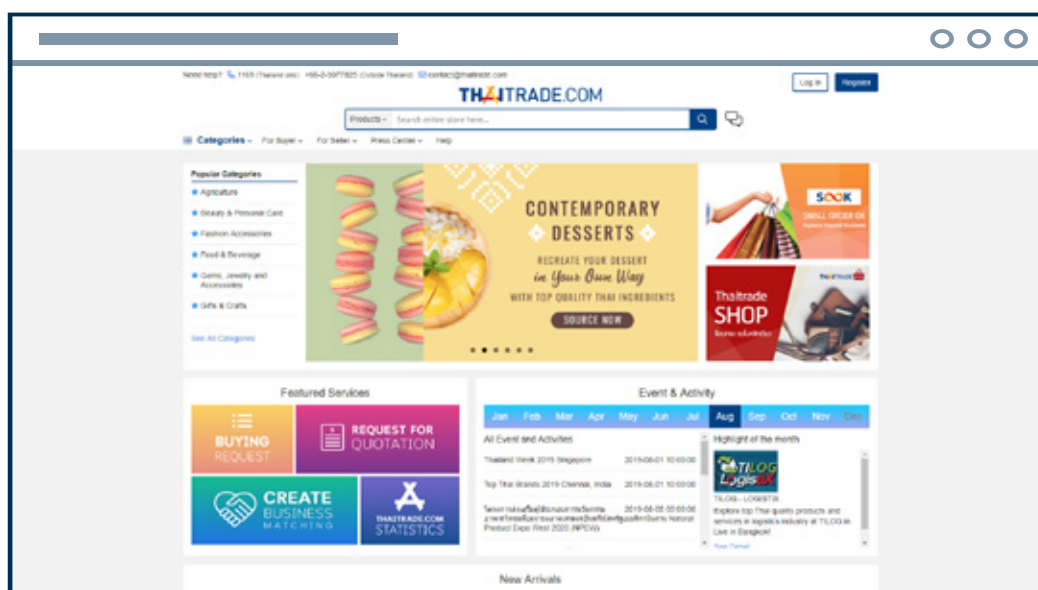


Founded in	2002	Place of business	Shenzhen, China
Operator	BiHai		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 540,000	Approx. number of chemical suppliers	n/a
Additional services	possibility to post buying & selling requests, dictionary of CAS numbers, chemical information database, seller/buyer directory, showroom for chemical companies, supplier certification	Business model/paid services	Gold Suppliers, SeekChem Transaction
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	n/a		

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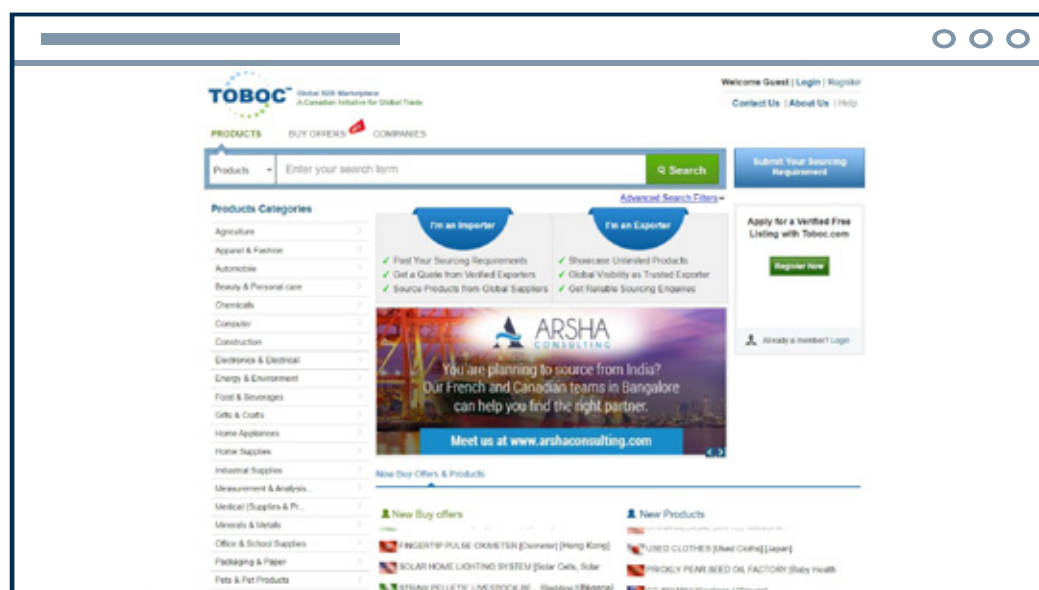


Founded in	2002	Place of business	Taipei, Taiwan
Operator	Bureau of Foreign Trade, Ministry of Economic Affairs		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 5,000	Approx. number of chemical suppliers	> 1,000
Additional services	customized sourcing (e. g. trade inquiries and posts, online meetings), trade shows	Business model/ paid services	premium membership, display advertising (banners)
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	AR, DE, ES, ID, JA, PT, RU, TR, VI, ZH, TH, EN	Approx. users per month (status: September 2019)	720,000 - 780,000
Miscellaneous	offers a newsletter		



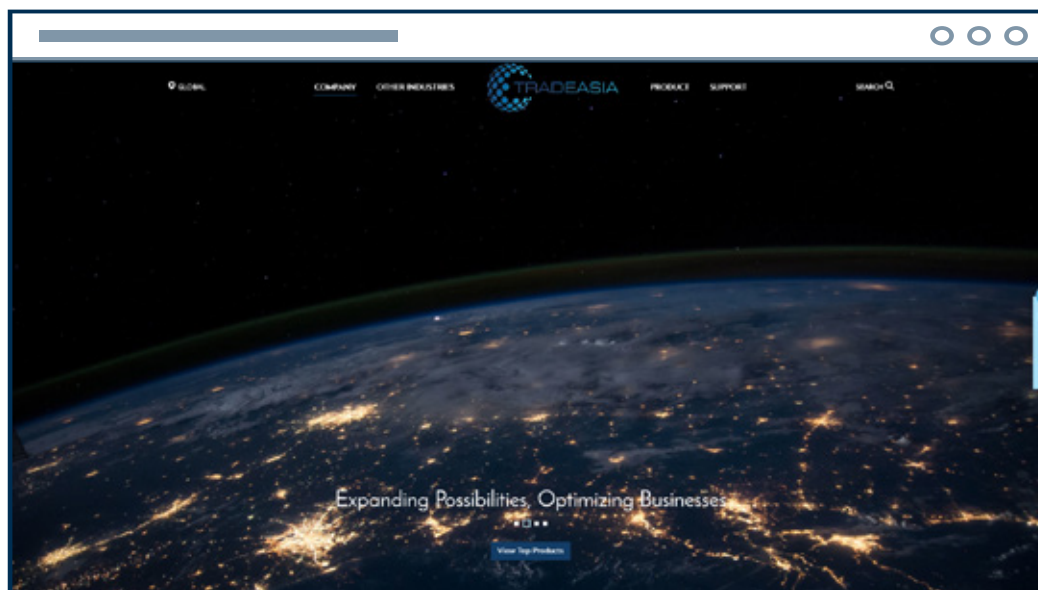
Founded in	2011	Place of business	Nonthaburi, Thailand
Operator	Department of International Trade Promotion (DITP), Ministry of Commerce (MOC) Thailand		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 4,000	Approx. number of chemical suppliers	> 500
Additional services	e-quotations, order tracking, online services from payment to delivery, business matching activities (e. g. trade shows, walk-ins), statistics	Business model/ paid services	premium membership, display advertising (banners)
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	100,000 - 120,000
Miscellaneous	uplifted from B2B (business to business) to B2B2C (business to business to consumer) in order to facilitate purchases of small lot orders		

All information is supplied without guarantee.



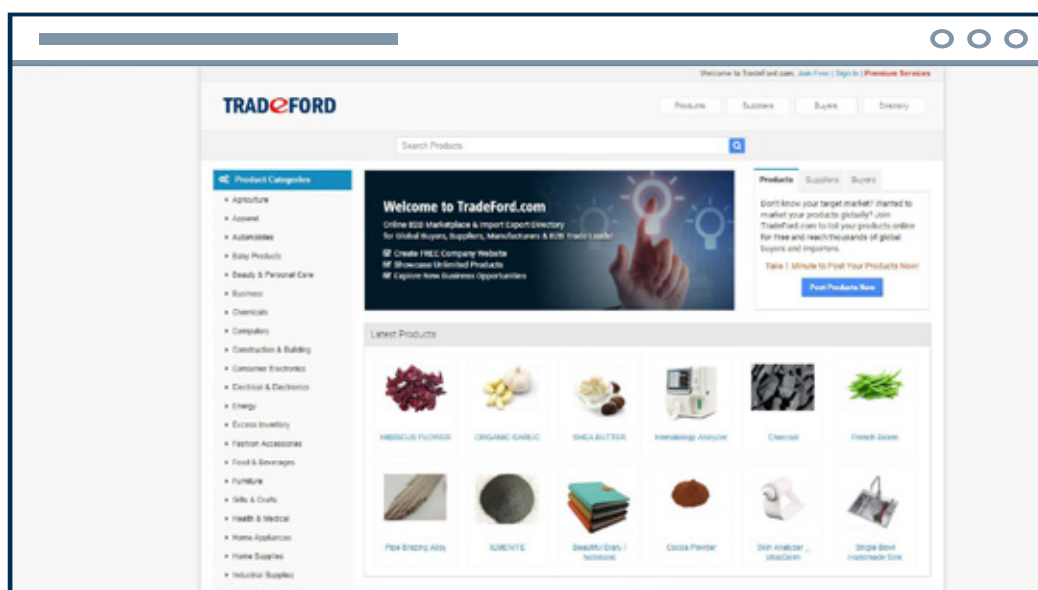
Founded in	2003	Place of business	Montreal, Canada
Operator	TBC-World Group		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 1,200	Approx. number of chemical suppliers	> 300
Additional services	sourcing tool, possibility to post buying requests, trade alerts, trade resources (e. g. trade laws, trade glossary), activity meter, compare offers	Business model/ paid services	D&B Trust Seal (Indian companies), Toboc Credits for advertising and promotions, banner advertising (e. g. banner ads, SEO packages, business email setup) and unlocking buying offers & direct buyer contact, logo design service, email marketing
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a trade show directory		

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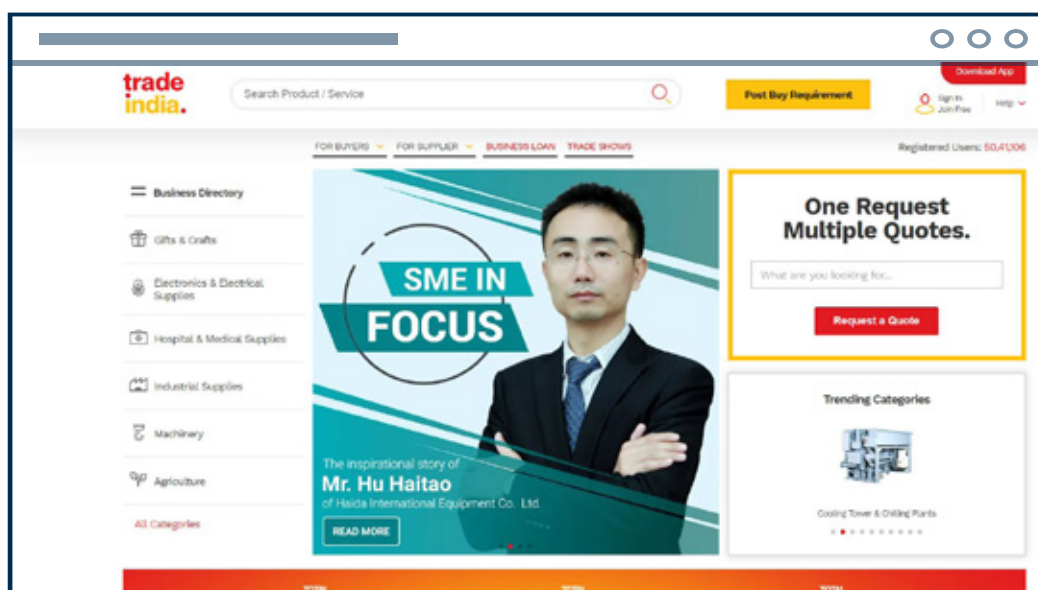
Founded in	2002	Place of business	Singapore, Singapore
Operator	Tradeasia International Pte Ltd		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 500	Approx. number of chemical suppliers	> 50
Additional services	possibility to request quotes, information on chemicals and their manufacturing process	Business model/paid services	n/a
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	no
Languages (Abbr.)	AR, EN, HI, ID, MY, SI, VI, ZH, TA	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	minimum order quantity is one 20' FCL		

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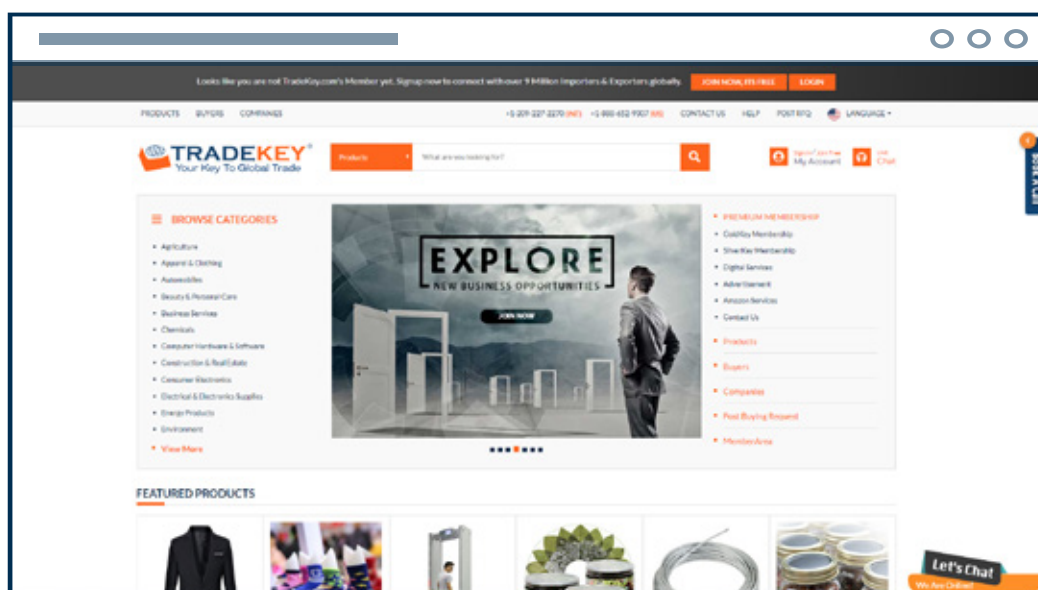
Founded in	2012	Place of business	Sarasota, Florida, USA
Operator	TradeFord.com		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 3,500	Approx. number of chemical suppliers	> 3,000
Additional services	company website and profile, listing 20 products is free of charge, upload product brochures/certificates, access to trade partners	Business model/paid services	3 levels of premium membership and custom add ons, marketing services (e. g. logo and website design, social media marketing, SEM)
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	130,000 - 170,000
Miscellaneous	offers a chemicals B2B trade forum		

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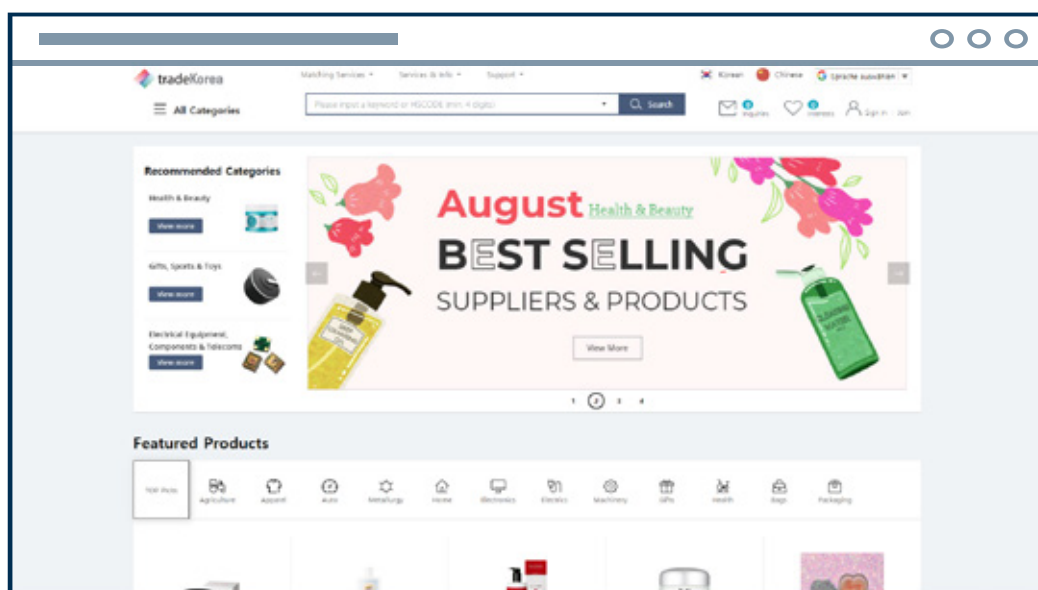
Founded in	1996	Place of business	Delhi, India
Operator	Infocom Network Limited.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 65,000	Approx. number of chemical suppliers	n/a
Additional services	listing of up to 50 products for free, trade alerts, option to post buying request, business loans, option to request quotes for freight and packaging, credit rating reports	Business model/paid services	different levels of premium membership, paid trusted stamp, paid seller programs (premium seller, super seller), paid credit rating reports, membership for shipping agents (opportunity to receive inquiries), banner advertising, domain booking
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	2,000,000 - 2,200,000
Miscellaneous	offers a weekly newsletter and a smartphone app		

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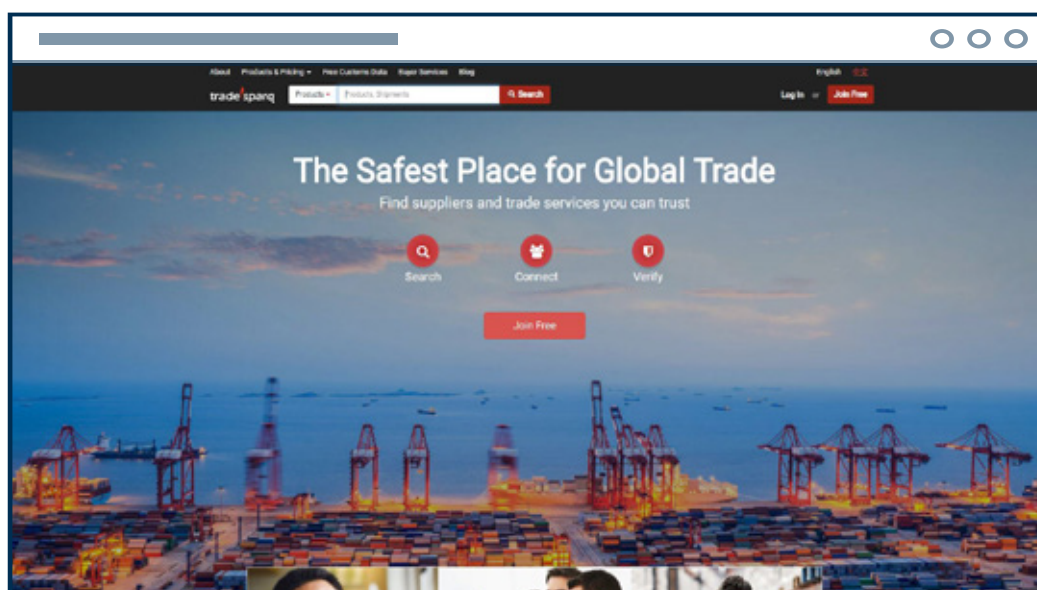
Founded in	2006	Place of business	Riyadh, Saudi Arabia
Operator	TradeKey Co.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 83,000	Approx. number of chemical suppliers	n/a
Additional services	n/a	Business model/ paid services	4 levels of premium membership, advertising (e. g. featured products, banners), digital marketing services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	AR, EN, FR, ES, JA, ZH, RU, KO	Approx. users per month (status: September 2019)	200,000 - 240,000
Miscellaneous	Learning center, community service		

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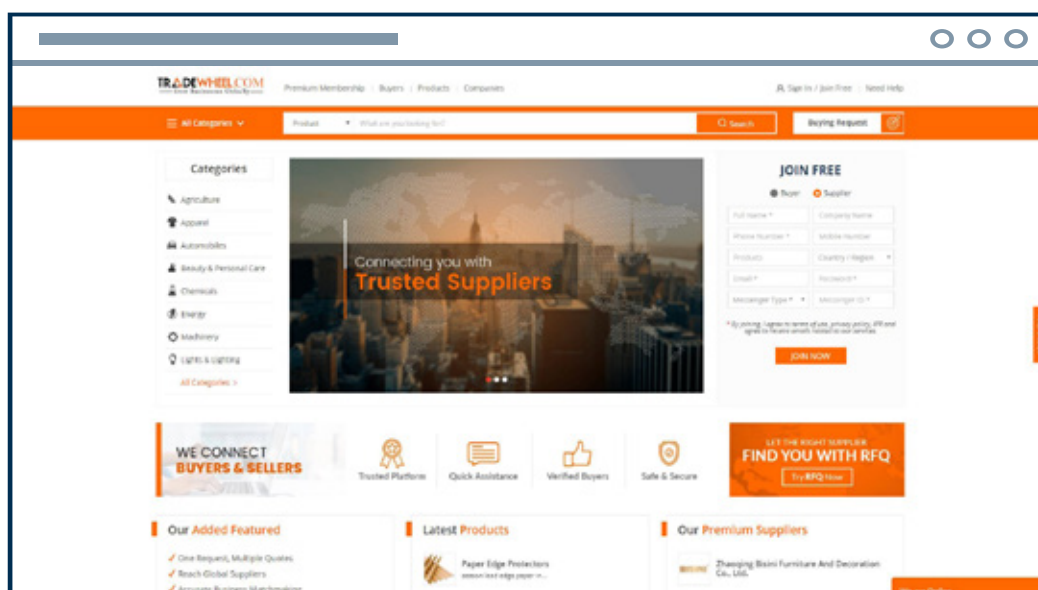
Founded in	1946 (Company), 2008 (Marketplace)	Place of business	Seoul, South Korea
Operator	Korea International Trade Association		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 20,000	Approx. number of chemical suppliers	> 2,000
Additional services	online exhibitions, minisites for companies and products, business matching services	Business model/ paid services	online marketing services, business matching services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, KO, ZH	Approx. users per month (status: September 2019)	200,000 - 250,000
Miscellaneous	sign-up enables user to send inquiries, to send messages, to create a minisite with company and product information, to register products/ buying leads, offers a newsletter, news section		

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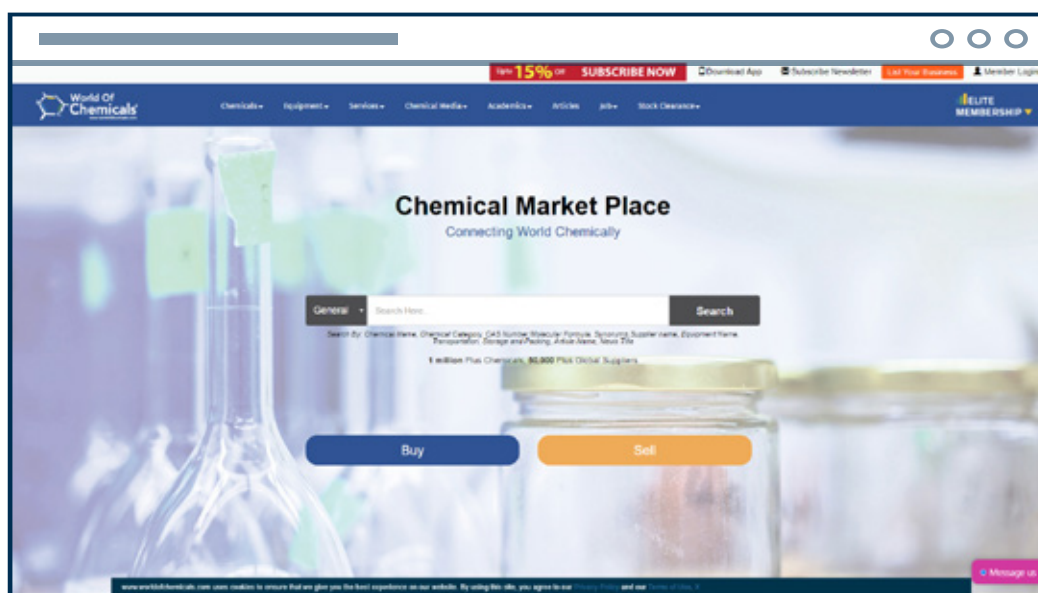
Founded in	2010	Place of business	Hong Kong/Shanghai, China
Operator	Tradesparq Ltd.		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 100,000	Approx. number of chemical suppliers	> 7,000
Additional services	search data for products, companies and shipments. supplier rating, shipment data	Business model/paid services	2 levels of shipping membership
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN, ZH	Approx. users per month (status: September 2019)	75,000 - 90,000
Miscellaneous	offers a blog		

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Founded in	2003	Place of business	Wilmington, Delaware, USA
Operator	TradeWheel		
Type of marketplace	generalist	Type of chemical products	various
Approx. number of chemical offers	> 4,000	Approx. number of chemical suppliers	> 1,000
Additional services	online chat, possibility to post buying requests, supplier verification	Business model/ paid services	3 levels of premium membership (e. g. product showcase, reporting, custom website), tradeshow marketing services
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	partly available	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	20,000 - 30,000
Miscellaneous	n/a		

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Founded in	2010	Place of business	Bengaluru, India
Operator	Kimberlite Softwares Pvt. Ltd.		
Type of marketplace	specialized	Type of chemical products	various
Approx. number of chemical offers	> 1 million	Approx. number of chemical suppliers	> 50,000
Additional services	tender tool, magazine & online portal, supplier directory for transportation, storage & packing	Business model/paid services	membership incl. dashboard & monitoring & analytics, advertising in magazine & online portal, digital marketing etc.
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	40,000 - 50,000
Miscellaneous	offers a smartphone app containing news, newsletter, magazine and articles		

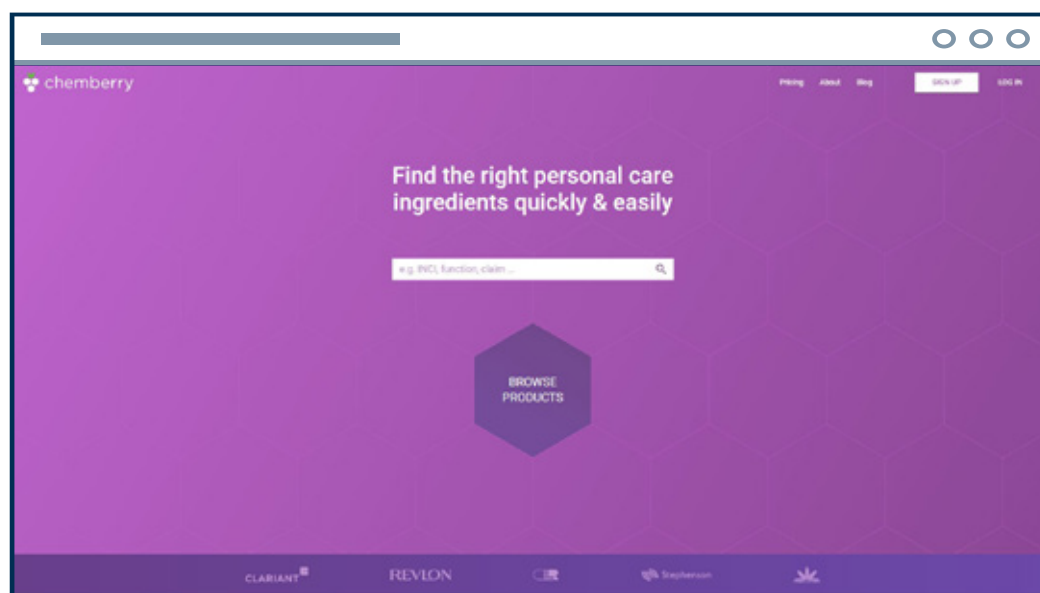
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DIRECTORIES, E-AUCTION PLATFORMS AND OTHERS



Chemberry

www.chemberry.com

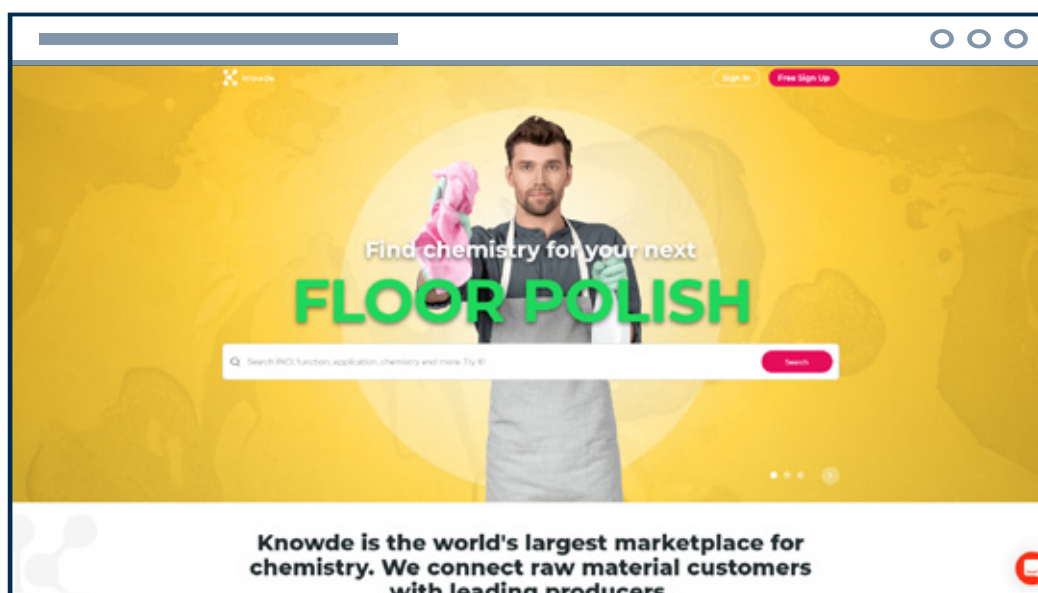


Founded in	2018	Place of business	Muttenz, Switzerland
Operator	Clariant International AG		
Type of platform	specialized	Type of chemical products	specialized on personal care ingredients
Approx. number of chemical offers	> 20,000	Approx. number of chemical suppliers	> 400
Additional services	product bookmarks, industry-specific trend and market reports, side-by-side product comparison, supplier verification	Business model/ paid services	2 subscription plans
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	offers a blog and a newsletter, plans to add the segments home care and food ingredients		

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Knowde

www.knowde.com

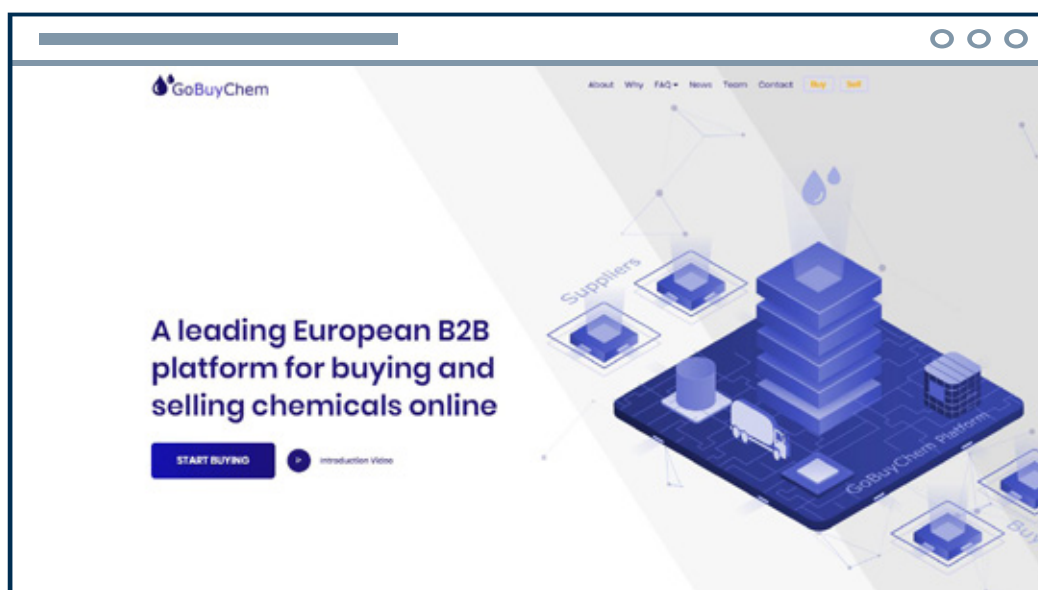


Founded in	2017	Place of business	San Jose, California, USA
Operator	Cesium, Inc.		
Type of platform	specialized	Type of chemical products	specialized on personal care chemistry and plastics
Approx. number of chemical offers	> 92,000	Approx. number of chemical suppliers	> 700
Additional services	branded storefronts, request for quotes, real-time analytics, instant messaging, CRM & ERP integration, dashboards, content management	Business model/paid services	listing fees
Buying options	purchase on request	Contracting parties	buyer-seller
Price access	no	Access to supplier information	yes
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	operates a news & information portal		

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GoBuyChem

www.gobuychem.com



Founded in	2016	Place of business	London, United Kingdom
Operator	GoBuyChem Ltd.		
Type of platform	specialized	Type of chemical products	commodities, solvents and industrial chemicals
Approx. number of chemical offers	n/a	Approx. number of chemical suppliers	n/a
Additional services	supply chain management (distribution network for collection and delivery), order tracking, possibility to request multiple quotes	Business model/ paid services	fee charged to sellers, economies of scale on supply chain costs, financing provided to sellers, advertising and affiliate marketing, data mining
Buying options	direct purchasing option & purchase on request	Contracting parties	buyer-marketplace
Price access	after registration	Access to supplier information	no
Languages (Abbr.)	EN	Approx. users per month (status: September 2019)	< 5,000
Miscellaneous	smartphone app		

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